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UPDATED DAILY

MARCH 4, 2022

# THE BUSINESS **30<sup>TH</sup>** ANNIVERSARY 1992-2022 JOURNAL

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## AFTER INJURY, FRESNO WOMAN SETS A BUSINESS PATH TO INSPIRE

**Ben Hensley** - STAFF WRITER

"I felt like I was falling forever, but then all of a sudden I stopped abruptly."

Those were the thoughts of Mia Natalia, a then 20-year-old firefighting academy student, moments before her life changed forever.

Mia Natalia was born and raised in the Valley. After graduating from Central High School in 2015, Mia moved north to Butte County to train as a firefighter.

"My main goal with anything in life has always been to help people," she said. As the first member of her family to go into firefighting, Mia said, "It was something that

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Photo by Ben Hensley | During a hiking trip at age 20, Mia Natalia suffered a major spinal injury that left her unable to walk. She was training to become a firefighter, but is now embarking in business as a motivational speaker.

### INFO BOX

For more information, and  
to book Mia for a speaking  
engagement, visit  
[mianatalia.com](http://mianatalia.com).

## Kid-driven book nonprofit partners with Amazon; has big plans



Photo contributed | The Ferguson girls check out part of a donation of books by Amazon's FAT1 distribution facility in Fresno. They plan to revive some of the book drive efforts they began pre-Covid.

**Andrea Marin Contreras**

Fresno's Reading Heart keeps working on its mission to help kids fall in love with books with new partnerships.

The Amazon Fulfillment Center FAT1 donated more than 150 brand new books to Reading Heart at the beginning of the year.

"For them [Amazon] jumping in this with all these books and support, it's a game-changer," said Dwayne Ferguson, father of Reading Heart's Vice President Danyell. "We are really thankful for Amazon for supporting this mission."

Craig Norris — general manager at the Amazon Fulfillment Center, dubbed FAT1 — met Ferguson, Danyell and Reading Heart's President and Founder Danay during a networking event. Instantly, Norris became intrigued and excited by Reading Heart's mission.

"We invest heavily in the community," Norris said. Norris has been working for Amazon for eight and a half years and is constantly looking for ways to "get back and support local organizations that impact the community."

Norris said Amazon FAT1

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**Kid-driven book** | From 1 will continue to support and help Reading Heart. Amazon F&T has helped a variety of organizations in the Central Valley including Central Valley Food Bank, SPCA, and the Mayor’s initiative “Beautify Fresno.” This year, Amazon F&T has donated \$155,000 dollars so far and counting.

Danyell is excited about this new partnership because the brand-new books donated by Amazon F&T will attract more children into reading. “Seeing another kid happy with books just makes me happy,” said Danyell.

Reading Heart is a book donation program founded by Danay, a Fresno resident, when she was eight years old. The organization’s mission is to encourage children to read and improve literacy in the Central Valley and the nation.

Reading Heart has collected around 1 million books and handed out more than half a million.

The organization has many programs in place to donate books to kids and engage the community in family activities. Reading Heart is back this year with its book tours, which consist of the organization’s custom mobile library traveling to elementary schools in the Central Valley so kids can have a chance to pick up a book and acquire an affinity for reading.

Reading Heart also has the Little Book Bins, a project with Every Neighborhood Partnership. In this partnership, Reading Heart uses old newspaper bins – donated by The Business Journal and the Fresno Bee – to store donated books. These bins are painted and restored by community members and then placed around Fresno’s

neighborhoods where kids can have easy access to these books. Reading Heart offers a “Book Bin Fresno Map” on their website, [readingheart.org](http://readingheart.org), to help the public find the closest book bin.

“I found that a lot of kids would love to read but the majority of them don’t have access,” Ferguson said. Because of this, Reading Heart hopes to bring more bins this year to more neighborhoods in Fresno.

As of this year, Reading Heart has around 150 book bins decorated by community members, Ferguson said. There have been around 1,000 volunteers helping Reading Heart with its mission to spread the joy of reading while improving children’s literacy.

Danyell hopes to bring back “Reading Extravaganza,” a free event where community members enjoy community resources and games. During this event, participants are provided with a bag where kids can fit as many books as possible with the goal to make sure people have books to read over the summer. This event is in partnership with KSEE 24 and the Fresno County Superintendent of Schools. The last “Reading Extravaganza” took place on June 8, 2019 – before the COVID-19 pandemic.

Additionally, Reading Heart will have a special partnership with the Fresno Police Department called “Operation Books and Badges.” Although details have not been released yet, Danyell and Ferguson are excited about what Reading Heart and Fresno PD have planned for the community.

People interested in donating books or volunteering can visit [readingheart.org](http://readingheart.org)



Photo contributed | **Craig Norris**, general manager at the Amazon Fulfillment Center in Fresno, said the e-commerce giant has donated \$155,000 to local causes so far this year.



## THE RIGHT CARE FOR THE YOUNG AND THE YOUNG AT HEART.

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Photo contributed | With the goal of helping people Mia Natalia began training as a firefighter — a career path that intrigued her. She spent two firefighter seasons in Butte County.



Photo contributed | Mia Natalia reached her goal of graduating from the Fresno City College Fire Academy, and even worked for the Fresno Fire Department for a time. But she left to pursue speaking full time.



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#### Inspire | From 1

intrigued me, so I just went for it.”

While Circumstances would sideline Mia's original goal, she has transitioned into another vocation that is fast becoming a business centered on inspiring others.

After living in Butte County for two firefighting seasons, Mia moved back to Fresno to study at the Fresno City College Fire Academy.

However, several months into the academy, Mia suffered a serious spinal injury on a hiking trip.

“I remember waking up that morning just feeling like something was ‘off,’” Mia recalled.

Her cousin, who had been asking her to go hiking for some time, finally convinced her to go on the morning of Sept. 2, 2017. “I was halfway through the academy and decided to take him up on his offer.”

Eventually planning to hike Moro Rock in Sequoia National Park, the duo decided to stop and look for swimming holes before heading up the mountain.

“That required walking around the bends where cars are coming super fast,” she said, explaining that while walking along the side of the road, she lost her footing and fell down the side of the mountain.

“I just remember seeing clouds, and then seeing my legs fly over me,” she said. “After the second or third tumble, I realized I couldn’t grab onto anything. I caught momentum too fast.”

The next thing she remembered, she was lying face down in a bush. “The moment I was pushing up, I felt like I had broken ribs.”

Her second thought: “Where are my legs?”

Fortunately for Mia, a passing park ranger had witnessed the entire ordeal.

Unfortunately, it took nearly two hours to reach Mia, harness her to a CHP emergency helicopter and airlift her to Community Regional Medical Center.

Mia's stay at the hospital started in the worst way a physically active 20-year-old could imagine.

“I had injured my spine at T9,” Mia said, indicating the region of the spinal column that was damaged. “When he [the neurosurgeon] came in I remember him sitting beside me, looking at me, and saying, ‘I know you’re young, but you might never walk again.’”

Doctors gave Mia a 10% chance to ever walk again.

“My heart completely shattered because I had this identity wrapped around being athletic, outdoorsy, adventurous, firefighting; I felt like my life was set,” she said. “I worked my butt off to reach that goal and now to be hearing that I won’t walk again — something I’d been doing up until that time 20 years — really shattered me.”

Mia's next year was challenging from an emotional perspective. While she graduated the fire academy at Fresno City College, and

began working for the Fresno Fire Department's investigations unit, Mia began motivational speaking.

“It became a side-hustle while I was still at the fire department, until February 2020, before the pandemic hit. That’s when I decided to go all-in,” she said.

Since then, Mia has turned her motivational speaking into a full-on business, hoping to find a physical office location and expanding.

“Right now I’m working from home and doing presentations at corporations,” she said. “The next step for me would be to get a physical location to work out of and then eventually hire employees.”

The pandemic, however, slowed things for Mia.

“When I resigned from Fresno Fire, my goal was to go all-in with the business. Then the following month, the pandemic hit and it threw off all the operations,” Mia said.

Due to the pandemic, the business — still in its infancy — had to refund customers, and move all of their presentations to Zoom and other online platforms.

Now back in full force, Mia hopes to expand within the coming year.

Mia was also mentored by a legend in the motivational speaking industry, Tony Robbins.

“[As] one of the top motivational speakers, to get coaching from him and have him as a mentor has really opened my eyes,” Mia said.

Mia partners with two organizations: NorCal SCI, a nonprofit group serving the spinal cord injury community in Northern California, and Central California Adaptive Sports Center (CCASC), another nonprofit focused on assisting people with spinal cord injuries get active outdoors.

“For a while I was getting business mentorship from their [CCASC] founder Randy Coffman,” Mia said. She has worked closely with both organizations through outreach events, hospitals and more.

Mia has given public speaking events throughout California. She mainly presents for business executives and other leadership groups. One day, she hopes the business will expand across the country.

While being forced to undergo a tremendous life change, through therapy, positive role-models, and a personal commitment to helping others, Mia has come out on top and hopes to help others in the future through her story.

“I’m just grateful to be able to do what I do and still have that impact on people in a different way,” Mia said. “To know that you said something or you helped someone that really resonated and they needed to hear at the time really keeps that fire lit within me.”

**Ben Hensley** | Writer can be reached at: 490-3461 or e-mail [ben@thebusinessjournal.com](mailto:ben@thebusinessjournal.com)



Photo contributed | Marshawn Govan, president and CFO of MK Insurance Agency & Tax Consultants, has unveiled a comprehensive banking app that rolls many services, from taxes to crypto, under one banner.

# Fresno entrepreneur launches one-stop banking app

**Frank Lopez** – STAFF WRITER

The tax season is upon us, and while every taxpayer encounters some confusion when filing, the uphill tax battle is even steeper for businesses.

A local tax and insurance consulting agency has launched an app to make the filing process for personal and business owners quicker and simpler.

MKG Insurance Agency & Tax Consultants, with two locations in Fresno, released its banking-as-a-service tax app for both the IOS and Android platform in February.

President and CFO Marshawn Govan said it was important to launch the mobile app during Black History Month to honor the contributions African-Americans have made throughout history — and to recognize the fight for racial justice going on to this day.

The app allows users to open bank accounts from their mobile phone, send and receive ACH (Automated Clearing House) payments, pay bills and manage cash flow securely online with an FDIC-insured business bank account.

The new app is a rebuild from an old version with an IBM license—meaning MKG didn't own the source code for app. The new app was built specifically for MKG, meaning there is no limit for the

license and no costs to renew it.

Most tax companies with mobile apps use third-party developers, leasing the software as a service.

"We are originators and developers of what we have in the market," Govan said. "We can also branch out, white label it and offer that as a software service to other tax companies — to a bank looking to become a green product."

The app also helps consumers start the process of buying a home.

Govan said the goal is to help underprivileged and underbanked families access credit to affordably finance auto loans, home improvements, home solar systems, down payments, investment and paying off debts.

While it is unique that a local tax and insurance agency has its own specifically developed app, MKG also offers crypto tax service.

Users will be able to buy, sell and exchange crypto currency. The company even launched its own crypto-token — Token MKG Enterprises.

According to Govan, no other tax firm is offering a crypto token.

The app also features money-wiring services such as Cash app and Venmo.

Users that are business owners will be able to open a business banking account, send and receive money and make check

deposits — much like other banking apps on the market.

Currently MKG is doing regulation crowdfunding, allowing retail investors that might not be accredited to invest smaller amounts. With smaller investment amounts, Govan said it gives them an opportunity to share in the company's future growth without them having to invest a large part of their finances.

MKG is preparing to go public in 2022 to be listed on the OTC market. Govan said that investors have the opportunity to invest now before it grows.

Govan said there are a lot of barriers for Black people and other underserved communities regarding financial equity, and the FinTech industry is not one where Black people normally dominate.

This makes it difficult for many in communities of color to have access to capital for home loans or business loans.

"We want to show businesses in the Valley a path," Govan said. "We could become a Silicon Valley in Fresno, but it takes the right companies, the right mindset and having the resources, and getting the information out there for people."

**Frank Lopez** | Writer can be reached at: 490-3465 or e-mail frank@thebusinessjournal.com

# Fightgirl Fitness thrives despite pandemic struggles

**Ben Hensley** – STAFF WRITER

When someone says "hit the gym," their first visualizations are likely of burly muscled football players, wrestlers and bodybuilders toning their bodies to resemble Herculean athletes that could lift a car without breaking a sweat.

Thoughts of community outreach programs — paired with mental and emotional support for a subset of the public often historically marginalized in the exercise community — are not as likely to immediately rise to the top.

But for Fightgirl Fitness, located at 5626 N. Blackstone in Fresno, that's exactly what they're striving for.

Fightgirl Fitness opened its doors in 2016, focused on giving women an outlet where they can work out without the pressures of judgment.

"This is a no-judgment zone," said owner Paula Sandlin, who took ownership of the business in 2020.

Fightgirl Fitness gives women a place where they can exercise while "not worrying about eyes on them," explains Sandlin.

Born in Selma, Sandlin and her family moved to Atascadero during her teenage years. Following high school, she moved across the country to Florida, where she bounced from jobs as a nanny to owning salons, before moving back to Fresno to assist in her family business.

Through the moving, and bouncing from job to job, Sandlin still searched for meaning. "I didn't feel completed, so I started exercising," she said. "I was sick and tired of being sick and tired and fat, so I started working out."

Eventually, she was working out for two hours daily. That was when friends

recommended she become a personal trainer. Following certification, Sandlin jumped right into the professional fitness world.

"I worked at Planet Fitness for three months, answered an ad here [Fightgirl Fitness], walked in and said, 'I have to work here. I have to,'" she said.

Over the course of several years, Sandlin worked her way up from trainer, to manager and eventually, took ownership of the business in 2020.

Initially, Sandlin said "no" to owning a fitness center, in particular, during the pandemic. "Everyone kept telling me, 'You have to do this! You can do this!' so I did it," she explained.

During the first months of ownership, things were very slow going. "It was hard to do anything," she said, touching on the difficulty of opening bank accounts, getting business licenses and other paperwork that was delayed in part due to the pandemic. "It took a long time, and just setting up the business stuff was a struggle."

"Everyone might have gained weight during COVID; I got the fittest I've ever been in my life," she said about the first few months as owner.

The members who remained with the gym were still anxious to exercise. As the only trainer throughout the beginning phases of the pandemic, Sandlin recorded 30-minute Zoom classes for members, sometimes as many as eight classes per day.

"It was exhausting. It was the first time I ever worked out and talked," she said. "Most of the time I demo, then I instruct. I was only working out with three-pound weights and I was exhausted."

Eventually, when restrictions on gyms



Photo contributed | Fightgirl Fitness, located at 5626 N. Blackstone Ave., gives members a safe place to exercise and improve physical and mental wellbeing without the fear or judgment.

and fitness centers were lifted, Fightgirl reopened in-person.

"When we opened up, we opened with only six people per class to stay distant," she said.

Since that time, the gym has seen its numbers grow from 35 at the start of the pandemic to nearly 170.

"It is a comfortable place for women. You need a supportive group," Sandlin said about the increase in numbers. "This is a place that they [members] can come in, tears in their eyes, hit a bag — all they're going to get is a hug."

Fightgirl Fitness is also active in the community, with members participating in the 2022 Police Unity Tour, as well as their own group, the Fightgirl Pal Program.

Led by member and Fresno Police Officer Lindsay Dozier, Fightgirl's Pal Program focuses on building strength in youth, not only physically, but also mentally and emotionally as well. The program focuses on punching bag technique, conditioning training and a special 15 minutes that specifically focuses on the girl's mental wellbeing in a range of topics, from school as well as

their social lives.

"It's a membership program based with the officers as trainers," Sandlin said. "It's so these girls have someone else to talk to; someone else to look up to and have a good positive relationship with law enforcement."

The program serves early teens from 6th grade to 9th grade, with mentor opportunities afterward. "We have girls who are sticking with the program and we have an advanced mentorship; they get to go to the new class and mentor the new girls coming in," Sandlin said.

While the Blackstone location is the only place that Fightgirl Fitness occupies, Sandlin is open to the opportunity to grow the business, but very wary of expanding with the pandemic still looming.

"I would love a second location or a larger location; it just depends on what happens, especially right now," she said.

**Ben Hensley** | Writer can be reached at: 490-3461 or e-mail ben@thebusinessjournal.com



Photo via Fresno Chamber of Commerce | **Helen Smades is a Central Valley legend in real estate and philanthropy.**

# Fresno loses lady real estate pioneer

A true Central Valley legend in and out of the boardroom and a trailblazer for women in real estate has died.

Helen Smades of Fresno died on Feb. 24 at age 94. She was one of the first women to break into the real estate business when she became a broker in 1956 and opened her own office, Helen Smades Real Estate, a year later.

It wasn't easy. As a woman member, she wasn't allowed to attend regular meetings of the local realty board at first, she said in a later interview. She recalled receiving help from local male Realtors, but it wasn't all positive.

"This is a man's business, Helen," she said one man told her early in her career. "You should be home taking care of your children."

In addition to her 60-plus-year career in real estate, Smades was also a philanthropic force in the Fresno area, with Fresno State one of her favored institutions for monetary donations and professional service. She was also a founding trustee of the Fresno Metropolitan Museum and served on the board for San Joaquin College of Law and Saint Agnes Foundation.

She also sat on the first steering committee when the Fresno Chamber of Commerce established Leadership Fresno in 1984 to help develop skilled community leaders.

Smades was highly lauded for her career accomplishments. She was the first woman to receive the prestigious Leon S. Peters Award from the Fresno Chamber in 1992. She was also the 2004 recipient of the Arthur Safstrom Service Award by the Fresno State Alumni Association.

In an interview with the late Fresno County educational leader Pete Mehas for her Peters award, she touched on what the real estate industry means to her.

"Each day is new and different, with new faces and new stories behind those faces," she said. "It's a happy business. A lot of businesses aren't happy I don't think."

Smades was also honored among the 20 most influential business people of the past two decades as part of The Business Journal's "Central Valley Legends" program in 2012. She was included with the likes of Carol Chandler, Sid Cox, John Harris, David McDonald and Fred Ruiz.

Former Fresno Chamber President and CEO Al Smith had this to say about Smades for "Central Valley Legends."

"Helen was sort of a pioneer in achieving a level of statesmanship for females in the early days. She's been an inspiration for everybody for the quality of her work and for her leadership abilities. She is one who loves Fresno and is a big part of the fabric of the city and there is no question she has been part of the elite leadership of the business community."

## Businesses lauded by Compact

Fresno Compact, a nonprofit focused on preparing students for the demands of society and the workforce, has announced the winners of its annual Business-Education Partnership Award.

This year, 10 businesses and a school leader are being recognized for their support of schools during the pandemic.

This year's award winners are the Affordable Housing Development Corp.; Blue Dolphin Design Engineering; Engineered Industrial Products, Inc.; LH Farm Service, LLC; Mooneyham Physical Therapy; Allen Farms; Chevron North America Exploration & Production Co.; Fence Line Media; Maiorino Family Farms and UCSF Fresno.

Fresno County Superintendent of Schools Jim Yovino will be recognized with the Dr. Harold Haak Award for his efforts to build connections between schools and businesses.

Over the last 25 years, the Fresno Compact Business-Education Partnership Award has recognized the contributions of local businesses to improve education in the Central Valley.

Award winners will be recognized at a luncheon April 27 at the Fresno Chaffee Zoo.

For more information or to purchase tickets for the awards luncheon, visit [fresnocompact.com](http://fresnocompact.com).

## LA firm hangs Fresno shingle

A Los Angeles employment law firm announced it is expanding into Central California with a new office in Downtown Fresno.

Glendale-based Davtyan Law Firm (DLaw for short) chose Fresno as its fourth location behind Los Angeles, San Diego and San Francisco. The office is located in the Downtown Business Hub at 1444 Fulton St.

The expansion is part of Founder and Managing Attorney Emil Davtyan's mission to provide low-wage workers with access to top-rated legal services, according to a news release.

Law was founded in 2015. Its 50 attorneys and staff have helped hundreds of California wage earners recover nearly \$150 million from employers. To date, the firm has helped pursue more than 1,800 cases, a large percentage of which has led to successful class action lawsuits, according to the release.

The pandemic has created additional layers of hardship for people, including increased layoffs and complicated sick leave rules, according to the release. DLaw wants to help employees learn more about their rights.

"We've made it our mission to protect and empower hourly and low-wage workers across California, and we are

doubling down on that goal by opening our fourth office," said Emil Davtyan.

"The stigma around employment law needs to be shredded. I encourage those who feel they've been dealt a bad hand to reach out to our legal experts and get free legal advice from our firm."

DLaw specialties include wage & hour claims, workplace harassment & discrimination, wrongful termination, protected leave violations and workplace retaliation.

## Saputo closing Tulare facility

Canadian dairy giant Saputo Cheese — Tulare's largest employer — will close its "cut-and-wrap" cheese plant at 1025 E. Bardsley Ave. in Tulare next year, says a news release from the company from February 8.

Despite the downsizing plan, the release says the company plans to invest approximately \$169 million towards the modernization and expansion of its cheese manufacturing facilities in Wisconsin and California and to support its growth plan in the retail market segment. These initiatives will begin in the fourth quarter of fiscal 2022 and are expected to take approximately 24 months to implement.

The company did not return phone calls to explain. But Tulare Assistant Manager Josh McDonnell says his conversation with the company assured the city they have plans to invest in the two other Saputo facilities in town and "very few to no-one will lose their job" due to the cut-and-wrap plant closure.

"Saputo told us they plan to modernize the plants here," he said.

In a first phase "Saputo plans to consolidate the cut-and-wrap activities in its West Coast operations, and right-size its footprint by closing its Bardsley Street, Tulare, California, facility in fiscal 2023. The impact on employees is expected to be minimal as opportunities for employment will be available at other Saputo facilities in Tulare" the release says. The cut-and-wrap operation will be transferred to another facility away from Tulare.

Saputo recently secured a pair of permits in Tulare for improvements to its plants. A permit for processing equipment rooms and concrete is valued at \$3.6 million

for the corporate headquarters at 800 E. Paige Ave. Another valued at \$244,781 for roofing work is for a Saputo facility at 605 N. J St.

A recent City of Tulare report says Saputo is the city's largest employer as well as the biggest property owner by valuation. Saputo employs 913 workers, more than double the next highest at Land O'Lakes at 479.

Eight of the top 13 employers in Tulare are dairy-related. Tulare recognizes it wants to remain top in the milk world and has a cup of milk with a straw as a water tower overlooking the city.

## Author to keynote Fresno event

The bestselling author who was the inspiration for Netflix's Golden Globe-nominated series "MAID" has been announced as the keynote speaker for the Marjaree Mason Center's biggest annual event.

Stephanie Land, author of "Maid: Hard Work, Low Pay, and a Mother's Will to Survive," will deliver the keynote during the 39th annual Top Ten Professional Women & Leading Business awards Oct. 12 at the Save Mart Center in Fresno.

Land's story shares her experience as a single mother in poverty escaping domestic violence while enduring the harsh reality faced by domestic workers. The book inspired "Maid, which became one of Netflix's most-watched series ever, reaching more than 67 million households in its first month and more than 469 million hours viewed.

Charity Susnick, director of development and communications at the Marjaree Mason Center, says, "We are thrilled to announce Stephanie Land as our keynote speaker. Her experiences navigating housing and supportive resources as a domestic violence survivor will bring an increased level of awareness and understanding to our community."

Land continues to write and is currently working on her next book, "Class," chronicling higher education in America and her own experience as a college student. Her writings about economic and social justice, domestic abuse, chronic illness and motherhood have been published by The New York Times, The Washington Post, The Guardian, The Atlantic and more.

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The Business Journal, Inc. 1315 Van Ness Avenue Suite 200, Fresno, Ca 93721. The Business Journal Newspaper, PO BOX 126, Fresno, CA 93707-0126.

PERIODICAL POSTAGE IS PAID IN FRESNO, CA  
POSTMASTER: Send address changes to  
The Business Journal

PO BOX 126 Fresno, CA 93707-0126  
Telephone: 559.490.3400 - FAX: 559.490.3521  
Adjudicated newspaper of general circulation by decree No. 14315 of Superior Court of Fresno County, March 4, 1911.

# Dad's Cookies: Baking success one cookie at a time

**Ben Hensley** - STAFF WRITER

For many small businesses, the pandemic has been a time of seemingly endless trials. From shelter-in-place mandates to masking requirements, we continue to face the various challenges of pandemic and post-pandemic life to this day.

Lance Sanchez opened Dad's Cookies in 2020 in the midst of the pandemic. Where many saw struggles and difficulty, Sanchez opened with the simple hopes of bringing smiles to peoples faces during one of the most difficult times in global history.

In return, what he received was an outpouring of support for not only the small business he had created, but also the cookies themselves. People loved them and they wanted more.

As a single father raising two daughters, Sanchez has always enjoyed baking — in particular with his daughters.

"I'd start off making cookies on Friday nights and we'd watch movies," Sanchez said.

Originally, the cookies they'd make were store bought, but eventually, he and his daughters evolved into making the cookies from scratch.

But there was one thing they all loved more than anything though — the dough.

"I would find that my daughters and I would enjoy eating the cookie dough more than we would the actual cookies," he said. "Sometimes we'd make a batch of cookies and by the time the actual cookies came out there were only four or five of them."

It was at this point that Sanchez began experimenting with different cookie recipes, and rather than measuring with standard measuring cups, he tried weighing the ingredients.

"I realized a way to make the cookies so

they're really, really soft in the middle — almost like a dough texture," he said. "I call them 'gourmet cookies.'"

They were a hit. Friends and family lined up to purchase them in large quantities at a time.

"One dozen. Two dozen. Ten dozen for a baby shower," Sanchez recalled some of the earlier orders, before the business technically started.

When the pandemic hit, Sanchez's youngest daughter Haivyn, who has her degree in social media marketing, suggested they open their sales up to the neighborhood through social media.

The first night Lance and Haivyn opened his business to online payments, the phone chimed nonstop with orders and payments alike.

"We just looked at each other and we were just laughing almost hysterically, because every time we'd look, it was just order, after order, after order," Sanchez said.

Before he knew it, Sanchez was filling and delivering dozens of orders per day for people all around town.

Sanchez had initially planned for the business to be a "side-hustle," but it quickly developed into much more than that once he returned to work in audiology.

"I was back to working 55-60 hours a week, and I was also baking 55-60 hours a week," he said.

In the end, Sanchez chose his passion — baking.

He was able to secure a location through the county health department, which enabled them to bake more at a time, and the business that had been conceived in the midst of a pandemic suddenly became a full-time job.

"There was no turning back on the cookies," he said.



Photo by Barak Hernandez | Lance Sanchez is the force behind Dad's Cookies, which opened in 2020 and now employs eight people.

Dad's cookies are now sold in multiple locations, including Chuck's BBQ on Ashlan and Willow avenues, Abigail's Candy Shop at Sierra Vista Mall and several locations that sell Rare Earth Coffee, including the coffee shop's location inside the Chevron gas station on Willow and Alluvial avenues.

"They've been a lot of help and they've put our cookies in a lot of stores," Sanchez said.

He also frequents River Park's farmers markets on Tuesdays and Saturdays, among other farmers markets around town.

"We have pretty much every walk [of life], every age, and every background," Sanchez said of his customers. "It's really amazing to me to see the diversity of people that come out here."

Dad's Cookies is hoping to expand in the future.

"We currently have eight employees," he said, although the company is currently beginning to expand. Recently, Dad's

Cookies placed several ads.

"It's turned into a pretty neat thing. It's providing jobs here locally," he said. "That's one of my favorite parts of it too."

Having recently purchased a 12-foot trailer that will soon be decked out in company logos, he hopes the company will someday expand throughout the Valley and beyond.

"My hopes are not just to concentrate on Fresno and Clovis like we have been, but also maybe once a month going to Hanford, Visalia, Tulare, and then from there, who knows," he said.

"Part of the reason I did it was just to show other people that anything that you enjoy doing, if you really put your mind to it, you can do it," Sanchez said. "That can be your No. 1 job. That can be your career. That can be what you do for the rest of your life."

**Ben Hensley** | Writer can be reached at: 490-3461 or e-mail [ben@thebusinessjournal.com](mailto:ben@thebusinessjournal.com)



**GUEST VIEW**  
Nicolas Allen,  
CFP®

Are you on track to achieve your retirement savings goals? It's important to establish a target savings amount and regularly make retirement plan contributions. It's also vital to regularly check your progress so you know if you are on the right track. Should you determine that you are falling behind on your savings goals, it's time to try to rectify the situation.

Any or all of the following solutions can help you overcome a retirement savings gap:

## #1 – Boost your savings

The first option to make up for a retirement shortfall is to boost your savings. For example, if you set aside \$200 more per month in your retirement accounts, that could add up to more than \$63,000 in 15 years (assuming a 7% average annual return before fees and taxes). Find that money by reducing current living costs,

particularly discretionary expenses. You may want to refinance your mortgage to reduce house payments or transfer balances on high interest credit cards to lower your monthly payouts. Be sure to take full advantage of an employer's matching contribution to a workplace retirement plan if you have access to one.

## #2 – Upgrade your investments

For most people, time is on their side when investing retirement assets. This provides flexibility to invest your money in a way that can generate a competitive return because you have time to overcome short-term market fluctuations. If your savings isn't generating the return you expected, you may want to reassess your holdings and seek out a combination of investments that have the potential to earn a higher return within your tolerance for risk.

## #3 – Move your retirement date

You can choose to take more time to meet your retirement savings goal. That might mean working longer than you initially expected and continuing to set money aside to close the savings gap. If you planned to retire in your 60s or earlier, you should have some room to maneuver. Assuming you are in good health, adding a year or two of work may be feasible.

## #4 – Adjust your retirement expectations

If you are too close to retirement to make a significant dent in your retirement savings gap, you may need to adjust lifestyle expectations when you are done working. Take a closer look at your retirement income needs and determine where you can cut back on discretionary expenses in the years to come.

## Look for help

Even if retirement is a long way off, you want to stay on top of your progress and make sure you are

taking all of the steps you can to make your goals a reality. Talk to a financial advisor to help you assess where you stand and what you can do to avoid or erase a savings gap.

*Nicolas Allen, CFP® is a Private Wealth Advisor with Ameriprise Financial Services, LLC. in Fresno, CA. He specializes in fee-based financial planning and asset management strategies and has been in practice for 13 years. To contact him, consider <http://www.ameripriseadvisors.com/nicolas.j.allen>, (559) 490-7030 option 2, or 7433 N. First Street, Suite 102 Fresno, CA 93720.*

# Filling a retirement savings gap

# the LEADS

The Leads information found in this issue of The Business Journal is a sampling from the Business Leads Download Center. The Business Leads Download Center is available free with your paid subscription to The Business Journal. For questions about the content listed in this section or how to obtain a subscription to The Business Journal, contact Ashley Webster at 559.490.3481 or e-mail [ashley@thebusinessjournal.com](mailto:ashley@thebusinessjournal.com).

## HOW IT WORKS

The Business Journal's Leads listings are designed to help you find the latest legal transactions to grow your business. Find out who's new in town, who's going out of business and what neighborhoods are becoming a hotspot for new business. We've pulled information from the county clerks' and recorders offices in Fresno, Kings, Madera and Tulare counties to bring you the latest in business news. No matter what business you are in, you can gain a competitive advantage from these Leads each week.

## REAL ESTATE

### Fortune Associates is reporting the following transactions:

989 square-foot office space at 1300 W. Shaw Ave., Ste. #3D, Fresno, to Dru Scott, dba All Access CA and David Barr from JWM Inc. Brandon Lamonica and Jim Graham were the agents.

1,700 square foot office space at 1300 E. Shaw Ave., Ste. 170, Fresno, to Kharazi & Associates from Fresno Supreme, Inc. Brandon Lamonica and Jim Graham were the agents in cooperation with Bobby Fena of Colliers Tingey International.

### Commercial Retail Associates, Inc. is reporting the following transactions:

11,340 square feet at 5663 E. Kings Canyon Ave., #102 in Fresno from Save Mart Supermarkets to Goodwill. Shane Anderson, Tom Anderson and Doug Cords were agents in cooperation with Ron Bernasconi of Bernasconi Commercial Real Estate

1,600 square feet at 1260 W. Olive Ave. in Merced from Campisi Family Partners to Metro PCS. Doug Cords and Bryan Cifranic were agents.

1,360 square feet at 1242 W. Olive Ave. in Merced from Campisi Family Partners to Cigarettes & Snacks. Bryan Cifranic and Doug Cords were agents.

2,000 square feet at 1390 W. Olive Ave. in Merced from Campisi Family Partners to Ruby Nails & Spa. Bryan Cifranic and Doug Cords were agents.

962 square feet at 1206 W. Olive Ave. in Merced from Campisi Family Partners to Check Into Cash. Doug Cords and Bryan Cifranic were agents.

60,000 square feet at the southwest corner of Mooney Boulevard and Visalia Parkway in Visalia from Visca Management Company, LLC to SFP-E, LLC. Jon Cox, Sam Bogdanovich and Nathan Negri were agents in cooperation with Harvey May of Paloma Development.

55,757 square feet at the northwest corner of Dinuba Boulevard and Riffin Avenue in Visalia from Donahue Schriber Realty Group, LP to Salim Development Group, LLC. Nathan Simpson, Sam Bogdanovich, Nathan Negri and Jon Cox were agents.

1,997 square feet at the southeast corner of Grand Avenue and Mountain House Parkway in Mountain House from Mountain House Retail, LLC to Starbucks. Sam Bogdanovich, Nathan Negri, Jon Cox and Nathan Simpson were agents in cooperation with Josh Sherley of Cushman & Wakefield.

2,774 square feet at 1560 Lacey Blvd., #105 in Hanford from Angel-Ting Partners to American Pacific Mortgage Corp. Shane Anderson and Bryan Cifranic were agents.

283,140 square feet at the northeast corner of East 10th and Chestnut streets in Gilroy from Chestnut Square LLC/450 East, LLC to Evergreen Devco, Inc. Sam Bogdanovich, Nathan Negri, Jon Cox and Nathan Simpson were agents in cooperation with Mike Cuttuzzo of Cushman & Wakefield.

44,431 square feet at the northwest corner of East 10th Street & Highway 101 in Gilroy from Evergreen-10th & Chestnut, LLC to BlueWave Express Development II, LLC. Sam Bogdanovich, Nathan Negri, Jon Cox and Nathan Simpson were agents.

### Stumpf and Co. is reporting the following transactions:

+/- 1,800 square foot warehouse plus fenced yard at 709 Kruger Ave., Suite A in Hanford from Edgar J. Murray Jr. and Paula L. Murray leased to Joseph Michael Atwell DBA Dutra's

Automotive Repair. Ron Stumpf was the broker in cooperation with Alexandra Stumpf, Real Estate Broker.

## ABC REPORTS

The following liquor licenses were issued or renewed by the California Alcoholic Beverage Control for the week ending 02/26:

A Type 21 license was issued to DBA: MGA Liquor 7 at 4190 E. Belmont Ave. in Fresno held by SSR Liquor Inc. A Type 21 license allows a retail store to sell beer, wine or spirits.

A Type 41 license was issued to Kilo King Restaurant LLC at 3280 E. Tulare St. in Fresno held by Kilo King Restaurant LLC. A Type 41 license allows a restaurant to serve beer or wine.

A Type 21 license was issued to DBA: Sunny's Market & Liquor Inc. at 21153 Road 600, Ste. 1A in Madera to Sunny's Market & Liquor Inc. A Type 21 license allows a retail store to sell beer, wine or spirits.

A Type 47 license was issued to DBA: Napoles Restaurant & Bakery at 2590 Whitley Ave. in Corcoran held by Carolina Castro. A Type 47 license allows a restaurant to serve beer, wine or spirits.

A Type 42 license was issued to DBA: ApCal Rockin' Ranch at 7409 Road 32 in Madera held by Pizza Farm Agritainment Company. A Type 42 license allows a bar or tavern to sell beer on or off-site.

## PERMITS

SELECTED CONSTRUCTION PERMITS VIA CONSTRUCTION MONITOR, [constructionmonitor.com](http://constructionmonitor.com).

Recreation Building/Leasing Office

Valuation: \$1,167,354

3700 Loma Vista Pkwy

Clovis CA 93619

Building #40

pmt#:\*CMBM-21-01874

02/18/2022

Contr-Owner

Wilson Homes Inc

Leo Allen Wilson

7550 N Palm Ave Ste 102

Fresno CA 93711-5500

559-224-7550

lic:828483



Photo via Google Earth | A recreation building and leasing office construction permit valued at \$1.16 million has been secured at 3700 Loma Vista Pkwy in Clovis.



Photo via Google Earth | Waterhouse Animal vet office has secured an addition & remodel permit for its 245 Bullard Ave. location in Clovis.



Photo via Google Earth | The Fresno Bee has secured a remodel permit for its former Downtown Fresno facility at 1626 E. St.

|                                      |                                  |                                     |                                               |                                      |                                            |
|--------------------------------------|----------------------------------|-------------------------------------|-----------------------------------------------|--------------------------------------|--------------------------------------------|
| Architect                            | Valuation: \$141,395             | 639 E Shaw Ave Ste 165              | 2886 E Shepherd Ave # 107                     | Arts                                 | Sark Nutriformance                         |
| William Hezmalhalch Architects       | 245 Bullard Ave                  | Fresno CA 93710-7731                | Fresno CA 93720-3983                          | Active Towing                        | Lai Properties                             |
| 5000 Executive Pkwy Ste 375          | Clovis CA 93612-1002             |                                     | https://www.tanningluxe.com                   | Oro Loma - Gold Hill LLC             | RM Maintenance                             |
| San Ramon CA 94583-4210              | pmt#:*CMBN-21-02754              | Remodel Fresno Bee                  | 559-347-4734                                  | Lopez Trucking                       | Sierra Envios                              |
| https://www.whainc.com               | 352 sf                           | Valuation: \$100,000                |                                               | AD. Detailing                        | Saints Holdings                            |
| 925-463-1700                         | 02/17/2022                       | 1626 E St                           |                                               | Squirrel's Hollow                    | Life Water                                 |
|                                      | Contractor                       | Fresno CA 93706-2006                | Process Equipment Rooms/Concrete              | J S farms LLC                        | Life Travel                                |
|                                      | JI Garcia Construction Inc       | pmt#:B22-00100                      | Valuation: \$3,600,000                        | Draper Smith Insurance Group         | Oak Creek Family Farm                      |
| Remodel CarMax                       | Joseph Valenzuela Garcia         | 02/10/2022                          | 800 E Paige Ave                               | Sparkling Clean Janitorial Services  | Copeland Medical Healthcare Partners       |
| Valuation: \$116,426                 | 4717 E Hedges Ave                | Contractor                          | Tulare CA 93274-6863                          | RM Business Service                  | Deran Koligian Ambulatory Care Center      |
| 7180 N Palm Ave                      | Fresno CA 93703-4708             | Olsen Construction & Restoration    | pmt#:BLD-21-21865                             | The Diamond Barber                   | First Class Fiberglass                     |
| Fresno CA 93650-1081                 | 559-276-7726                     | Company                             | 11,439 sf                                     | Affordable Electric                  | RV Logistics                               |
| pmt#:B22-01426                       | lic:556003                       | Blair Olsen                         | 02/17/2022                                    | Rico's Construction Services         | Event Supplies                             |
| 02/07/2022                           | Architect                        | 2976 N Argyle Ave                   | Owner                                         | Choices Compliance Solutions         | The Santa Maria Building                   |
| Contractor                           | IT Architecture Inc              | Fresno CA 93727-8669                | Saputo Cheese                                 | La Estrella Market                   | Sam's Equipment & Supplies                 |
| Custom Cooling Of California LLC     | 1465 N Van Ness Ave              | 559-266-3473                        | Corporate Headquarters                        | 7 Star Smoke Shop                    | Silver-Lining Corporation LTD              |
| 3733 E Roeser Rd Ste 1               | Fresno CA 93728-1938             | Fax:559-233-0200                    | 800 E Paige Ave                               | El Cosmetics                         | Herrera Promotion                          |
| Phoenix AZ 85040-3988                | info@itarchinc.com               | lic:502334                          | Tulare CA 93274-6863                          | Empower Energy Group                 | 503 Salvadoran Food                        |
| 925-609-2400                         | 559-442-4642                     | Owner                               | http://www.saputo.com                         | Quin Co.                             | Black Wolf Tint                            |
| lic:997114                           | Owner                            | Fresno Bee                          | 559-687-8411                                  | Doctors To You                       | Dreamserv                                  |
| Owner                                | Waterhouse Animal Hospital       | 1626 E St                           | 514-328-6662                                  | H&L Auto Glass                       | Flower Moon Crystals                       |
| CarMax                               | 245 Bullard Ave                  | Fresno CA 93706-2006                | Contractor                                    | Tacos El Rey                         | Judy's Donuts                              |
| 7180 N Palm Ave                      | Clovis CA 93612-1002             | 559-441-6111                        | American Incorporated                         | SDVL Landscape                       | Flow Vision                                |
| Fresno CA 93650-1081                 | https://www.waterhouseanimalhos  |                                     | Corwyn Oldfield                               | Mai Bath Time                        | North Ranch Masonry                        |
| 559-490-7901                         | 559-298-1900                     | Tenant Improvement Tanning Luxe     | 1345 N American St                            | Panoche Livestock LLC                | Clear Image Pool & Spa Supply              |
|                                      |                                  | Valuation: \$80,000                 | Visalia CA 93291-9334                         | MA3 Pristine Garage Doors And Repair | Cano Bros Boxing                           |
| Tenant Improvement MilkT Society     | Tenant Improvement Quay          | 2886 E Shepherd Ave # 107           | <b>NEW BUSINESSES</b>                         | Safe Trade Truckline                 | German Autowerks                           |
| Valuation: \$40,000                  | Valuation: \$200,000             | Fresno CA 93720-3983                | <b>FRESNO COUNTY</b>                          | Juanita's Brows                      | In Home Fitness Trainers, LLC              |
| 5150 E Kings Canyon Rd Ste 115       | 639 E Shaw Ave Ste 165           | pmt#:B21-13313                      | International Safe Investment                 | Buy Rite Liquors                     | Get Used Tesla                             |
| Fresno CA 93727-3965                 | Fresno CA 93710-7731             | 02/10/2022                          | Caroline C Photography                        | El &'s Transportation                | SSB                                        |
| pmt#:B21-06248                       | pmt#:B21-16859                   | Contractor                          | Ascend Martial Arts Selma                     | Dumelod Farms                        | Little Valley Goods                        |
| 02/07/2022                           | 02/09/2022                       | Target Constructors Inc             | Sher.Dri                                      | Fresno Hospice                       | Align Landscaping                          |
| Contractor                           | Contractor                       | David Robert Knox Archer            | Upward Runway                                 | Mariscos El Salvavidas               | Arrow Appliance Heating & Air Conditioning |
| Gary Boyer                           | MRS Of California Inc            | 40405 Brickyard Dr # 110            | The Guardian of Angels 7                      | Mezcal Lounge                        | Bella Vista Real Estate                    |
| 36064 Avenue 13                      | Michael Lawing Swaim             | Madera CA 93636-9515                | Duvant Living                                 | Butler Irrigation Repair             | Boparai                                    |
| Madera CA 93636-8570                 | 1907 Baker Rd                    | 559-449-9090                        | Electrolysis Away                             | Genesis Coffee& Wine                 | J D Trucking                               |
| 559-645-0531                         | High Point NC 27263-2007         | Fax:559-449-9191                    | Dave Ruiz Mobile Notary                       | MNF Distribution                     | MK Properties                              |
| lic:275570                           | 336-861-1960                     | lic:520198                          | Guranteed Pest Management                     | RC Jones Construction                | Daniel's Custom Auto Interiors             |
| Tenant                               | lic:873685                       | Owner                               | Absolute Urethane                             | Leo Fabrication And Design           | Ammy's Yummies                             |
| MilkT Society                        | Owner                            | The Residences at the Row           | Mac Interpreting                              | Beyond Furniture                     | Woodworking And Metalworking Supplies      |
| Shaw Ave Location                    | Macerich Fresno Limited Partners | 2740 E Shepherd Ave                 | Margie's Beauty Salon                         | Eynails                              | Lunapark                                   |
| 5150 E Kings Canyon Rd Ste 115       | ( Fashion Fair)                  | Fresno CA 93720                     | Tony's Family Funeral Services And Cremations | La Pantroncita Raspados y Botanas    | Becker General Construction                |
| Fresno CA 93727-3965                 | 645 E Shaw Ave                   | https://www.throwresidences.co      | Merit Auto Sales                              | Rise And Shine                       | Fairview Pacific                           |
| http://www.milktboba.com             | Fresno CA 93710-7709             | 833-613-9123                        | AV Landscape                                  | Rita Brain Holdings                  | Central Valley Cleaning Company            |
|                                      | http://fashionfairmall.com       | Tenant                              | Jameson Group                                 | FrameDoctors                         | Kids N Family Dentistry                    |
|                                      | 559-224-1591                     | Tanning Luxe                        | K.G.K. Handyman Services                      | Truck Top & Accessory Shop           |                                            |
| Addition & Remodel Waterhouse Animal | Tenant Quay                      | River View Shopping Center Location | Fresno Music Academy &                        | Diamond Realtors                     |                                            |

# California Ag Counties

Ranked by 2020 gross agricultural values among California counties

| 2022<br>2021 | County<br>County Seat                     | Total Ag Value<br>Percentage Change<br>from 2019 | Top Crops                                                                                      | Ag Commissioner      |
|--------------|-------------------------------------------|--------------------------------------------------|------------------------------------------------------------------------------------------------|----------------------|
| 1<br>(1)     | Fresno County<br>Fresno                   | \$7,979,650,000<br>2.86%                         | Almonds, grapes, pistachios, poultry, milk                                                     | Melissa Cregan       |
| 2<br>(2)     | Kern County<br>Bakersfield                | \$7,669,409,070<br>1.00%                         | Grapes, citrus, almonds, pistachios, milk                                                      | Glenn Fankhauser     |
| 3<br>(3)     | Tulare County<br>Visalia                  | \$7,140,076,500<br>-4.90%                        | Milk, oranges, cattle & calves, grapes, pistachios                                             | Tom Tucker           |
| 4<br>(4)     | Monterey County<br>Salinas                | \$3,910,135,000<br>-11.30%                       | Strawberries, leaf lettuce, head lettuce, broccoli, cauliflower                                | Henry Gonzales       |
| 5<br>(5)     | Stanislaus County<br>Modesto              | \$3,476,093,000<br>-3.00%                        | Almonds, milk, chickens, cattle & calves, nursery                                              | Kamaljit Bagri       |
| 6<br>(6)     | Merced County<br>Merced                   | \$3,401,610,000<br>7.00%                         | Milk, almonds, chickens, sweet potatoes, cattle & calves                                       | David Robinson       |
| 7<br>(7)     | San Joaquin County<br>Stockton            | \$3,031,279,000<br>15.79%                        | Almonds, milk, grapes, walnuts, cherries                                                       | Tim Pelican          |
| 8<br>(8)     | Kings County<br>Hanford                   | \$2,179,476,000<br>-0.40%                        | Milk, pistachios, cotton, cattle & calves, almonds                                             | Jimmy Hook           |
| 9<br>(9)     | Imperial County<br>El Centro              | \$2,026,427,000<br>0.53%                         | Cattle, alfalfa hay, leaf lettuce, sweet corn, bermuda                                         | Carlos Ortiz         |
| 10<br>(11)   | Ventura County<br>Ventura                 | \$1,985,365,000<br>-0.20%                        | Strawberries, lemons, nursery stock, avocados, raspberries                                     | Edmund Williams      |
| 11<br>(10)   | Madera County<br>Madera                   | \$1,949,532,000<br>-2.60%                        | Almonds, milk, pistachios, grapes, pollination                                                 | Rusty Lantsberger    |
| 12<br>(13)   | Santa Barbara County<br>Santa Barbara     | \$1,819,198,000<br>12.00%                        | Strawberries, cauliflower, broccoli, nursery, wine grapes                                      | Cathleen Fisher      |
| 13<br>(12)   | San Diego County<br>San Diego             | \$1,810,326,411<br>0.80%                         | Ornamental trees & shrubs, bedding plants, indoor flowering plants, avocados, other vegetables | Ha Dang              |
| 14<br>(14)   | Riverside County<br>Riverside             | \$1,418,220,000<br>7.30%                         | Nursery stock, milk, alfalfa, table grapes, avocados                                           | Ruben Arroyo         |
| 15<br>(16)   | San Luis Obispo County<br>San Luis Obispo | \$978,675,000<br>-0.03%                          | Strawberries, wine grapes, avocado, cattle & calves, vegetable transplants                     | Martin Settevendemie |
| 16<br>(18)   | Colusa County<br>Colusa                   | \$926,812,000<br>-0.70%                          | Almonds, rice, walnuts, tomatoes, pollination                                                  | Anastacia Allen      |
| 17<br>(19)   | Glenn County<br>Willows                   | \$744,304,000<br>-7.73%                          | Almonds, rice, walnuts, dairy, apiary products                                                 | Marcie Skelton       |
| 18<br>(15)   | Sonoma County<br>Santa Rosa               | \$680,648,600<br>-29.00%                         | Winegrapes, milk, livestock and poultry, livestock and poultry products, cattle & calves       | Andrew Smith         |
| 19<br>(20)   | Butte County<br>Oroville                  | \$625,384,709<br>-10.00%                         | Rice, almonds, walnuts, prunes, nursery stock                                                  | Louie Mendoza        |
| 20<br>(17)   | Napa County<br>Napa                       | \$465,394,200<br>-51.00%                         | Fruit & nut crops, floral & nursery crops, vegetable crops, field crops, livestock             | Tracy Cleveland      |



## A Faraday first from Hanford

Photos via Faraday Future | Officials at Faraday Future's Hanford manufacturing facility had reason to celebrate last week with the unveiling of the first "production-intent" FF 91 luxury electric vehicle. Since Faraday first announced its intention to build its vehicles at a former tire plant in Hanford in 2017, the Los Angeles-based company has been beset with financial challenges and now faces attacks from short-sellers looking to drive down the stock price. But the unveiling on Feb. 23 was a key milestone for the company's plans to start mass-producing the vehicle by the third quarter of this year. "This iteration is the closest to the FF 91 production model we've seen to-date," said Matt Tall, vice president of manufacturing at FF. "The FF 91 is expected to be the first ultra-luxury EV to reach the market, with a unique driver and passenger experience." The FF 91 is Faraday's flagship model — all electric and autonomous-ready. It features three electric motors producing 1,050 horsepower and can go from 0 to 60 mph in 2.39 seconds, according to the company. It can achieve 300-plus miles of travel on a single battery charge.

# Ford's fork in the road: EV, internal combustion are split

Michelle Chapman — AP BUSINESS WRITER

Ford will split its electric vehicle and internal combustion operations into two individual businesses to accelerate its adaptation of new technology and the Detroit automaker said Wednesday that its transformation into an EV company is accelerating.

Ford plans a major restructuring with two distinct but strategically interdependent auto businesses — Ford Blue focusing on traditional combustion engines and Ford Model e, which will develop electric vehicles.

Jim Farley, the chief executive officer of Ford Motor Co., will lead the electric division. Speaking candidly last week at an investment conference, he said that Ford did not want to completely break off its electric division, but that changes were coming.

"We are going all in, creating separate but complementary businesses that give us start-up speed and unbridled innovation in Ford Model e together with Ford Blue's industrial know-how, volume and iconic brands like Bronco, that start-ups can only dream about," Farley said.

The transformation of the auto industry in just the past year in pursuit of EV technology has been astonishing even to advocates who have pushed for years to put gasoline-powered cars in the rearview window. A handful of start-ups have compiled billions in capital, including heavy funding from traditional automakers.

But those upstarts have neither the funding of traditional automakers, which sell millions of

cars each year, nor the ability to build at scale.

Lucid Group and Lordstown Motors, newer arrivals, released disappointing production projections this week, highlighting how difficult it is to secure materials and produce vehicles in massive numbers.

Farley said that the company recognized the need to become more nimble on the technology side with so many competitors entering the market.

"Our legacy organization has been holding us back," Farley said. "We had to change."

But Ford is also competing with EV heavyweight Tesla, which posted record profits last year, and another traditional automaker, General Motors, which is vowing an even faster transition to electric vehicles. GM went so far as to change its logo, with the 'm' in the logo underlined to look more like an electrical plug.

"Is this about winning? 100%," Farley said. "We want to beat the old players. We want to beat the new players."

Ford has already charged into the development of electric vehicles with the Ford GT, Mustang Mach-E SUV and F-150 Lightning pickup, and demand is high.

The company has already taken orders for 150,000 electric versions of its F-150 pickup and full production of the vehicle is expected to begin early this year. It's building three battery plants, one that will also build electric trucks.

In January, GM said it would make the largest investment in company history in its home state of Michigan, spending nearly \$7 billion to

convert a factory to make electric pickup trucks and to build a new battery cell plant.

On Wednesday, Ford said that it now expects that half of its vehicles will be electric by 2030. Less than a year ago, the company announced a goal of going 40% electric by then. It also said that it will produce more than 2 million electric vehicles annually by 2026, which would represent about a third of its global fleet.

Ford Blue will provide hardware engineering and manufacturing capabilities for the entire company. Ford Model e will develop software and connected vehicle technologies and services.

Both divisions will be run out of Dearborn, Michigan, the automaker's longtime home. Each will book its profits and losses individually.

Ford anticipates spending \$5 billion on electric vehicles this year, including capital expenditures, expense and direct investments.

Farley, in addition to heading Ford Model e, will continue as CEO of Ford Motor Co. The president of Ford's Americas & International Markets Group, Kumar Galhotra, will become president of Ford Blue. Galhotra said Ford Blue would be the economic engine that would power the electric division forward.

Shares of Ford rose more than 4% before at the opening bell.

# MONIKA JOSHI

PRESIDENT & CEO | STUDENTNEST

**EDUCATION:** BEEN IN EDUCATION FOR THE PAST 18 YEARS. MY BACKGROUND IS IN NURSING (30 PLUS YEARS) AND AYURVEDIC MEDICINE | **AGE:** 54 | **FAMILY:** WE MOVED TO FRESNO 22 YEARS AGO FROM SACRAMENTO. CHANDER JOSHI (VICE-PRESIDENT OF SN) AND I HAVE RAISED THREE KIDS HERE. DAUGHTER IS A PHYSICIAN AT UCSF FRESNO, SECOND DAUGHTER GRADUATED FROM FRESNO STATE AND WORKING FOR AN INTERNATIONAL NONPROFIT ALONG WITH STUDENTNEST. YOUNGEST SON IS GRADUATING WITH DOUBLE MAJOR (PUBLIC HEALTH-PRE-MED AND THEATRE) FROM FRESNO STATE THIS MAY.



## What we do:

Virtual and in-person educational services (tutoring, mentoring and STEM)

## Tell us about your career to your current venture.

I've been president/CEO of StudentNest since 2004. We provided tutoring under the No Child Left Behind for 10 years. SN has also worked with many government programs and has provided private tutoring to students nationwide. Currently, StudentNest has offices in Fresno (headquarters) and Los Angeles. We have just over 100 employees nationally and we work with at-risk, low-income, minority youth and students in the juvenile justice system.

## What's the story behind StudentNest?

We started StudentNest in 2004. Since then, we have educated more than 75,000 students and provided more than 3.5 million hours of services. Currently we are providing services in multiple states (California, Texas, Hawaii, Massachusetts, Colorado, Georgia, North Carolina, Arizona). During our tenure, we have worked in more than 30 states. We provide both in-person and virtual services. Some of the biggest contracts we have are with: Fresno USD; LAUSD; LA County Office of Education; Riverside County; San Bernardino County; San Mateo County; State of Texas (Texas Workforce Commission); and others. We provide services to K-12 and adult education in multiple subjects.

## How was the transition to online operations at the start of Covid-19?

We have been an online company since inception. Thus, there was no transition to deal with during the pandemic. The difficulty was parents and students were just tired of virtual education and that became an issue.

## How has the pandemic affected your business?

As I stated, parents/students were tired, however, with school districts now funding programs to mitigate learning loss of students, we are seeing a tremendous growth. We are currently looking at hiring between 80 and 120 tutors for both in person and virtual services.

## What's in the future for StudentNest?

We have been working on a long-term strategic plan, and based on that plan, we anticipate more than doubling our growth this year and continuing growth in the coming years. One of the greatest highlights of my tenure is seeing the students we work with grow and improve. On average we show an increase from their pre-assessment to post-assessment of over 17%. This brings great joy to our tutors and to me that we are fulfilling our mission.

## What was the best advice you ever received?

I can't remember where I got this advice from, but I really try to follow it at StudentNest: be able to draw on people's strengths. This works in everyone's favor.

## What causes/organizations are close to your heart?

A nonprofit that SN supports is charitable schools in India for impoverished girls who otherwise will not receive any education. It is very close to my heart.

[www.itstartswithagirl.com](http://www.itstartswithagirl.com)

We have worked with charter schools in Los Angeles that deal with troubled youth and their students. That mission is close to my heart as well. Taking a group of them to India to visit the all-girls schools was a memorable cause/event.

## I have all the time in the world for:

Good communication

## I have no patience for:

Not being truthful

## What was your very first job and what did you learn from it?

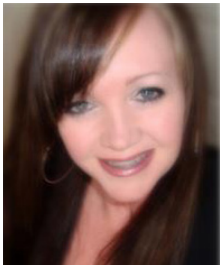
I was a cadet of military nursing service (in India) at the age of 16 and learnt discipline and teamwork.

## What do you like to do in your spare time?

I like to read and take long walks in nature.

“ONE OF THE  
GREATEST  
HIGHLIGHTS  
OF MY TENURE  
IS SEEING THE  
STUDENTS WE  
WORK WITH GROW  
AND IMPROVE.”

the PEOPLE ON THE MOVE



Kelly



Luttrell



Wilson-Velasco



Jones



Singh



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Sanchez-Echaniz



Aguilar



Perez



Garcia



Dryden



Neal



Grant



Dresser



Barfield



Dr. Gowdy



Kirk

REAL ESTATE

London Properties wants to announce that **Stephanie Kelly** is the Advocate of the month for December. London Properties also announced their Top Listings for the month of December are **Portia Luttrell** and **Connie Wilson-Velasco**. Runner up for Listings went to **Tiffinie Jones**. Top Sales Team was Luttrell and Wilson-Velasco. The runner up was Jones.

Individual Top Sales for December went to **Parminder Singh**. Runner up was **Laura Mather**. Individual Top Listings went to Luttrell and Wilson-Velasco.

London Properties is also pleased to announce the arrival of the following residential salespeople: **Alicia Sanchez-Echaniz** joining the Fresno office; **Alejandro Aguilar** joining the Atwater office; **Antonio Perez** joining the Fresno office; **Amanda Garcia** joining the Fresno office; **Scott Dryden** joining the Fresno office; **Gina Neal** joining the Fresno office; **Adrian Grant** joining the Fresno office; and Sarah Dresser joining the Fresno office.

EDUCATION

State Center Community College District honored the 2022 Wall of Honor inductees during a special ceremony Feb. 22 at Fresno City. This year's inductees include **Gregory A. Barfield**, **Dr. Marvita Gowdy** and **Karla D. Kirk**.

Barfield is the Assistant City Manager, Office of the Mayor and City Manager for the City of Fresno. Dr. Gowdy is currently an English Writing Instructor at Fresno City College and California State University, Fresno. Karla D. Kirk is Lead Faculty of the African American Studies Program at Fresno City College.

The Wall of Honor was originally established at the Old Administration Building but was later moved to the African American Historical and Cultural Museum. This is the 24th induction ceremony of the Wall of Honor, which is sponsored by State Center Community College District and recognizes the contributions of outstanding African Americans.

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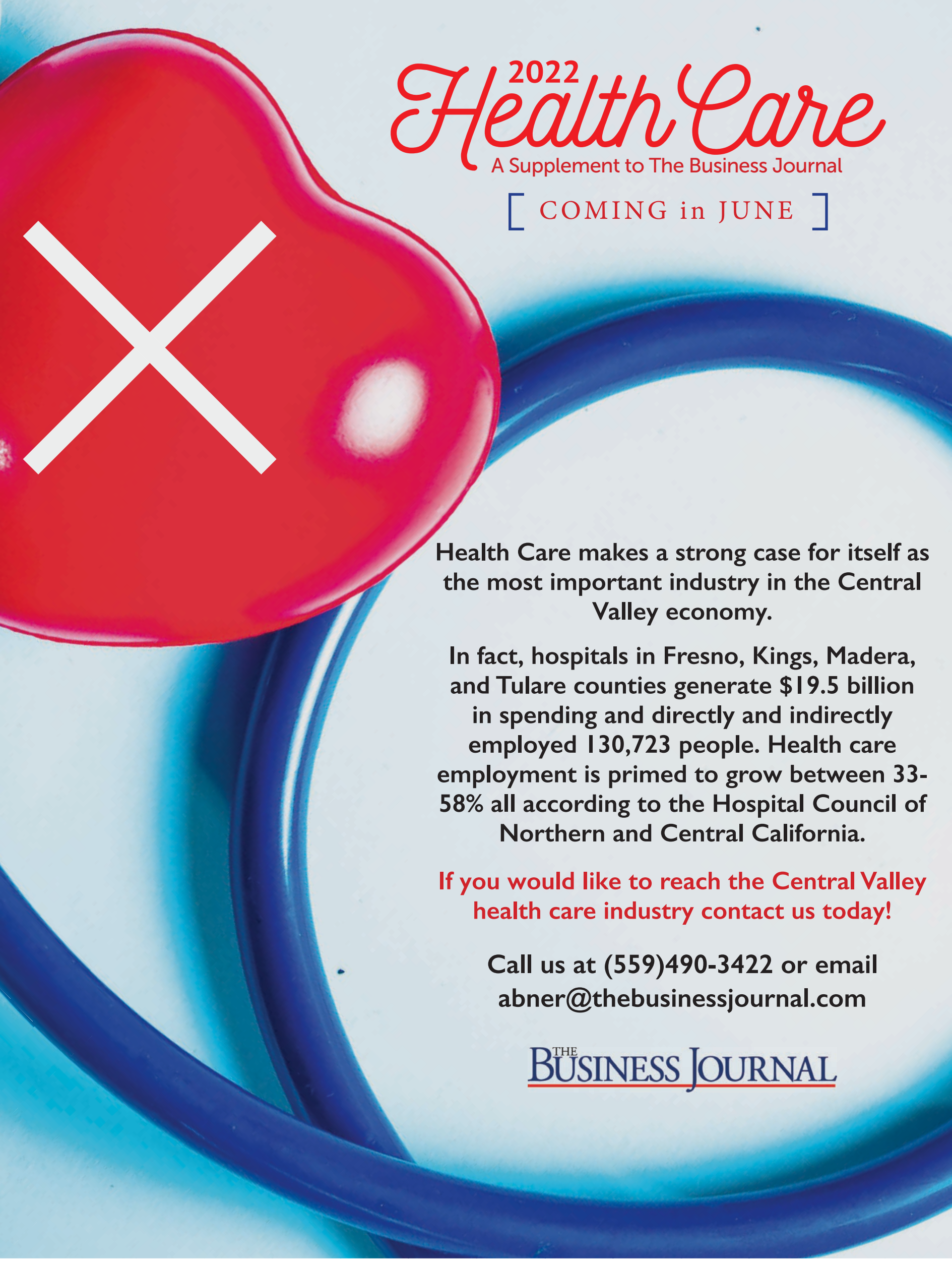


**Danyelle Conner**

LIC #01091300

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# 2022 *Health Care*

A Supplement to The Business Journal

[ COMING in JUNE ]

**Health Care makes a strong case for itself as the most important industry in the Central Valley economy.**

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**THE BUSINESS JOURNAL**

PRESENTS

# FOBA

**FAMILY OWNED BUSINESS AWARDS**

**DEADLINE: MARCH 31<sup>st</sup>, 2022**

The Business Journal's 2022 Family-Owned Business Awards program honors family businesses that make up the backbone of the American economy. From small boutique operations to large multi-generational firms, these entrepreneurial families are building business legacies that will last for generations to come.

The Business Journal will be celebrating the family-owned businesses that are successful, growing and moving America forward. Honorees will be profiled in The Business Journal and celebrate at an exclusive awards reception in July.

**ARE YOU A FAMILY BUSINESS IN THE CENTRAL VALLEY?**



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**For sponsorship opportunities or questions contact:**

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# PUBLIC NOTICES

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MARCH 4, 2022

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Public notices contain information that must, by law, be published in order to make that information available to the general public. First-time publications will be designated with a (1) in the top left corner of the listing. Publication dates appear in the lower left corner of the notice beginning with the first publication and ending with the last.

## TRUSTEE SALES

APN: 495-093-05 TS No: CA07000702-21-1 TO No: 05944506 NOTICE OF TRUSTEE'S SALE (The above statement is made pursuant to CA Civil Code Section 2923.3(d)(1). The Summary will be provided to Trustor(s) and/or vested owner(s) only, pursuant to CA Civil Code Section 2923.3(d)(2).) YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED September 4, 2013. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDINGS AGAINST YOU, YOU SHOULD CONTACT A LAWYER. On March 30, 2022 at 09:00 AM, West Entrance to the County Courthouse Breezeway, Fresno Superior Courthouse, 1100 Van Ness Avenue, Fresno, CA 93724, MTC Financial Inc. dba Trustee Corps, as the duly Appointed Trustee, under and pursuant to the power of sale contained in that certain Deed of Trust recorded on September 9, 2013 as Instrument No. 2013-0128251-00, of official records in the Office of the Recorder of Fresno County, California, executed by **DERRICK A ELFSTROM**, A SINGLE MAN, as Trustor(s), in favor of MORTGAGE ELECTRONIC REGISTRATION SYSTEMS, INC., as Beneficiary, as nominee for COUNTRY CLUB MORTGAGE, INC., A CORPORATION as Beneficiary, WILL SELL AT PUBLIC AUCTION TO THE HIGHEST BIDDER, in lawful money of the United States, all payable at the time of sale, that certain property situated in said County, California describing the land therein as: AS MORE FULLY DESCRIBED IN SAID DEED OF TRUST The property heretofore described is being sold "as is". The street address and other common designation, if any, of the real property described above is purported to be: **4061 NORTH ARGYLE AVENUE, FRESNO, CA 93727** The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein. Said sale will be made without covenant or warranty, express or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the Note(s) secured by said Deed of Trust, with interest thereon, as provided in said Note(s), advances if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust. The total amount of the unpaid balance of the obligations secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of this Notice of Trustee's Sale is estimated to be \$174,647.38 (Estimated). However, prepayment premiums, accrued interest and advances will increase this figure prior to sale. Beneficiary's bid at said sale may include all or part of said amount. In addition to cash, the Trustee will accept a cashier's check drawn on a state or national bank, a check drawn by a state or federal credit union or a check drawn by a state or federal savings and loan association, savings association or savings bank specified in Section 5102 of the California Financial Code and authorized to do business in California, or other such funds as may be acceptable to the Trustee. In the event tender other than cash is accepted, the Trustee may withhold the issuance of the Trustee's Deed Upon Sale until funds become available to the payee or endorsee as a matter of right. The property offered for sale excludes all funds

held on account by the property receiver, if applicable. If the Trustee is unable to convey title for any reason, the successful bidder's sole and exclusive remedy shall be the return of monies paid to the Trustee and the successful bidder shall have no further recourse. Notice to Potential Bidders If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a Trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a Trustee auction does not automatically entitle you to free and clear ownership of the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contacting the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same Lender may hold more than one mortgage or Deed of Trust on the property. Notice to Property Owner The sale date shown on this Notice of Sale may be postponed one or more times by the Mortgagee, Beneficiary, Trustee, or a court, pursuant to Section 2924g of the California Civil Code. The law requires that information about Trustee Sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call Auction.com at 800.280.2832 for information regarding the Trustee's Sale or visit the Internet Web site address [www.Auction.com](http://www.Auction.com) for information regarding the sale of this property, using the file number assigned to this case, CA07000702-21-1. Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the Internet Web site. The best way to verify postponement information is to attend the scheduled sale. Notice to Tenant NOTICE TO TENANT FOR FORECLOSURES AFTER JANUARY 1, 2021 You may have a right to purchase this property after the trustee auction pursuant to Section 2924m of the California Civil Code. If you are an "eligible tenant buyer," you can purchase the property if you match the last and highest bid placed at the trustee auction. If you are an "eligible bidder," you may be able to purchase the property if you exceed the last and highest bid placed at the trustee auction. There are three steps to exercising this right of purchase. First, 48 hours after the date of the trustee sale, you can call 800.280.2832, or visit this internet website <https://tracker.auction.com/sb1079/>, using the file number assigned to this case CA07000702-21-1 to find the date on which the trustee's sale was held, the amount of the last and highest bid, and the address of the trustee. Second, you must send a written notice of intent to place a bid so that the trustee receives it no more than 15 days after the trustee's sale. Third, you must submit a bid so that the trustee receives it no more than 45 days after the trustee's sale. If you think you may qualify as an "eligible tenant buyer" or "eligible bidder," you should consider contacting an attorney or appropriate real estate professional immediately for advice regarding this potential right to purchase. Date: February 9, 2022 MTC Financial Inc.

dba Trustee Corps TS No. CA07000702-21-1 17100 Gillette Ave Irvine, CA 92614 Phone:949-252-8300 TDD: 866-660-4288 Amy Lemus, Authorized Signatory SALE INFORMATION CAN BE OBTAINED ONLINE AT [www.Auction.com](http://www.Auction.com) FOR AUTOMATED SALES INFORMATION PLEASE CALL: Auction.com at 800.280.2832 Order Number 80095, Pub Dates: 2/18/2022, 2/25/2022, 3/4/2022, FRESNO BUSINESS JOURNAL 02/18/2022, 02/25/2022, 03/04/2022

T.S. No.: 201-019231 Title Order No. 91221152 APN: 479-122-12 Property Address: 2495 SOUTH POPPY AVENUE, FRESNO, CA 93076 NOTICE OF TRUSTEE'S SALE NOTE: THERE IS A SUMMARY OF THE INFORMATION IN THIS DOCUMENT ATTACHED 注：本文件包含一个信息摘要：

NOTA: SE ADIUNTA UN RESUMEN DE LA INFORMACIÓN DE ESTE DOCUMENTO TALA: MAYROONG BUOD NG IMPORMASYON SA DOKUMENTONG ITO NA NAKALAKIP LUV Y: KEM THEO DAV LA BAN TRINH BAY TOM LUOC VE THONG TIN TRONG TAI LIU NAY [PURSUANT TO CIVIL CODE § 2923.3(a), THE SUMMARY OF INFORMATION REFERRED TO ABOVE IS NOT ATTACHED TO THE RECORDED OR PUBLISHED COPY OF THIS DOCUMENT BUT ONLY TO THE COPIES PROVIDED TO THE TRUSTOR.] YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 4/18/2007. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. A public auction sale of the Trustor's interest will be made to the highest bidder for lawful money of the United States, payable at the time of sale in cash, cashier's check drawn on a state or national bank, cashier's check drawn by a state or federal credit union, or a cashier's check drawn by a state or federal savings and loan association, or savings association, or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state will be held by the duly appointed trustee as shown below, of all right, title, and interest conveyed to and now held by the trustee in the hereinafter described property under and pursuant to a Deed of Trust described below. The sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by the Deed of Trust, with interest and late charges thereon, as provided in the note(s), advances, under the terms of the Deed of Trust, interest thereon, fees, charges and expenses of the Trustee for the total amount (at the time of the initial publication of the Notice of Sale) reasonably estimated to be set forth below. The amount may be greater on the day of sale. Trustor: **EVELYN HENRY**, AN UNMARRIED WOMAN Duly Appointed Trustee: PLM LOAN MANAGEMENT SERVICES, INC. Recorded 5/15/2007, as Instrument No. 2007-0095595, of Official Records in the office of the Recorder of Fresno County, California, Date of Sale: 3/14/2022 at 10:00 AM Place of Sale: At the Van Ness Avenue exit from the County Courthouse at 1100 Van Ness Avenue, Fresno, CA. Amount of unpaid balance and other charges: \$36,076.14 (estimated as of the first publication date) Street Address or other common designation of real property: **2495 SOUTH POPPY AVENUE FRESNO, CA 93076** A.P.N.: 479-122-12 The undersigned Trustee disclaims any liability for any incorrectness of the street address or other common designation, if any, shown above. The property heretofore described is being sold "as is". If the Trustee is unable to convey title for any reason, the successful bidder's sole and exclusive remedy shall be the return of monies paid to the Trustee, and the successful bidder shall have no further recourse. If no street address or other common designation is shown, directions to the location of the property may be obtained by sending a written request to the beneficiary within 10 days of the date of first publication of this Notice of Sale. The following statements; NOTICE TO POTENTIAL BIDDERS and NOTICE TO PROPERTY OWNER are statutory notices for all one to four single family residences and a courtesy notice for all other types of properties. NOTICE TO POTENTIAL BIDDERS: If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a trustee auction does not automatically entitle you to free and clear ownership of

the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contacting the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on the property. NOTICE TO PROPERTY OWNER: The sale date shown on this notice of sale may be postponed one or more times by the mortgagee, beneficiary, trustee, or a court, pursuant to Section 2924g of the California Civil Code. The law requires that information about trustee sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call (916) 939-0772 or visit this Internet Website <http://www.nationwideposting.com/>, using the file number assigned to this case 201-019231. Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the Internet Website. The best way to verify postponement information is to attend the scheduled sale. NOTICE TO TENANT: You may have a right to purchase this property after the trustee auction pursuant to Section 2924m of the California Civil Code. If you are an "eligible tenant buyer," you can purchase the property if you match the last and highest bid placed at the trustee auction. If you are an "eligible bidder," you may be able to purchase the property if you exceed the last and highest bid placed at the trustee auction. There are three steps to exercising this right of purchase. First, 48 hours after the date of the trustee sale, you can call (916) 939-0772, or visit this internet website <http://www.nationwideposting.com/>, using the file number assigned to this case 201-019231 to find the date on which the trustee's sale was held, the amount of the last and highest bid, and the address of the trustee. Second, you must send a written notice of intent to place a bid so that the trustee receives it no more than 15 days after the trustee's sale. Third, you must submit a bid so that the trustee receives it no more than 45 days after the trustee's sale. If you think you may qualify as an "eligible tenant buyer" or "eligible bidder," you should consider contacting an attorney or appropriate real estate professional immediately for advice regarding this potential right to purchase. Date: 2/8/2022 PLM LOAN MANAGEMENT SERVICES, INC., as Trustee Phone: 408-370-4030 5446 Thornwood Drive, Second Floor San Jose, California 95123 Elizabeth Godbey, Vice President NPP0399069 To: FRESNO BUSINESS JOURNAL 02/18/2022, 02/25/2022, 03/04/2022 02/18/2022, 02/25/2022, 03/04/2022

NOTICE OF TRUSTEE'S SALE TS No. **CA-21-895782-CL** Order No.: **DEF-311947** YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED **6/29/2007**. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. A public auction sale to the highest bidder for cash, cashier's check drawn on a state or national bank, check drawn by state or federal credit union, or a check drawn by a state or federal savings and loan association, or savings association, or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state, will be held by duly appointed trustee. The sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by the Deed of Trust, with interest and late charges thereon, as provided in the note(s), advances, under the terms of the Deed of Trust, interest thereon, fees, charges and expenses of the Trustee for the total amount (at the time of the initial publication of the Notice of Sale) reasonably estimated to be set forth below. The amount may be greater on the day of sale. **BENEFICIARY MAY ELECT TO BID LESS THAN THE TOTAL AMOUNT DUE.** Trustor(s): **JEFFREY D SIMONIAN AND TERRI E SIMONIAN** Recorded: **7/23/2007** as Instrument No. **2007-0140109** of Official Records in the office of the Recorder

of **FRESNO** County, California; Date of Sale: **3/21/2022 at 10:00 AM** Place of Sale: **At the Van Ness Avenue exit from the County Courthouse at 1100 Van Ness Avenue, Fresno, CA 93724** Amount of unpaid balance and other charges: **\$106,112.55** The purported property address is: **1381 E DECATUR AVE, FRESNO, CA 93720-2625** Assessor's Parcel No.: **404-133-08** Legal Description: **Please be advised that the legal description set forth on the Deed of Trust is in error. The legal description of the property secured by the Deed of Trust is more properly set forth and made part of Exhibit "A" as attached hereto.** THE LAND HEREINAFTER REFERRED TO IS SITUATED IN THE CITY OF FRESNO, COUNTY OF FRESNO, STATE OF CALIFORNIA, AND IS DESCRIBED AS FOLLOWS: LOT 31 OF TRACT NO. 3700, CEDAR VIEW ESTATES, ACCORDING TO THE MAP THEREOF RECORDED IN BOOK 43 PAGES 81 AND 82 OF PLATS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY. **NOTICE TO POTENTIAL BIDDERS:** If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a trustee auction does not automatically entitle you to free and clear ownership of the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contacting the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on the property. **NOTICE TO PROPERTY OWNER:** The sale date shown on this notice of sale may be postponed one or more times by the mortgagee, beneficiary, trustee, or a court, pursuant to Section 2924g of the California Civil Code. The law requires that information about trustee sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call **916-939-0772** for information regarding the trustee's sale or visit this internet website <http://www.qualityloan.com>, using the file number assigned to this foreclosure by the Trustee: **CA-21-895782-CL**. Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the internet website. The best way to verify postponement information is to attend the scheduled sale. **NOTICE TO TENANT:** You may have a right to purchase this property after the trustee auction pursuant to Section 2924m of the California Civil Code. If you are an "eligible tenant buyer," you can purchase the property if you match the last and highest bid placed at the trustee auction. If you are an "eligible bidder," you may be able to purchase the property if you exceed the last and highest bid placed at the trustee auction. There are three steps to exercising this right of purchase. First, 48 hours after the date of the trustee sale, you can call **916-939-0772**, or visit this internet website <http://www.qualityloan.com>, using the file number assigned to this foreclosure by the Trustee: **CA-21-895782-CL** to find the date on which the trustee's sale was held, the amount of the last and highest bid, and the address of the trustee. Second, you must send a written notice of intent to place a bid so that the trustee receives it no more than 15 days after the trustee's sale. Third, you must submit a bid so that the trustee receives it no more than 45 days after the trustee's sale. If you think you may qualify as an "eligible tenant buyer" or "eligible bidder," you should consider contacting an attorney or appropriate real estate professional immediately for advice regarding this potential right to purchase. The undersigned Trustee disclaims any liability for any incorrectness of the property address or other common designation, if any, shown herein. If no street address or other common designation is shown, directions to the location of the property may be obtained by sending a written request to the beneficiary within 10 days of the date of first publication of this Notice of Sale. If the sale is set aside for any reason, including if the Trustee is unable to convey title, the Purchaser at

TRUSTEE SALES

Continued | From 18

the sale shall be entitled only to a return of the monies paid to the Trustee. This shall be the Purchaser’s sole and exclusive remedy. The purchaser shall have no further recourse against the Trustor, the Trustee, the Beneficiary, the Beneficiary’s Agent, or the Beneficiary’s Attorney. If you have previously been discharged through bankruptcy, you may have been released of personal liability for this loan in which case this letter is intended to exercise the note holders right’s against the real property only. Date: **Quality Loan Service Corporation 2763 Camino Del Rio S San Diego, CA 92108 619-645-7711 For NON SALE information only Sale Line: 916-939-0772 Or Login to: http://www.qualityloan.com Reinstatement Line: (866) 645-7711 Ext 5318** Quality Loan Service Corp. TS No.: **CA-21-895782-CL** IDSPub #0176837 2/25/2022 3/4/2022 3/11/2022  
02/25/2022, 03/04/2022, 03/11/2022

**NOTICE OF TRUSTEE'S SALE**  
TS No. **CA-21-894449-AB** Order No.: **DEF-278810 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 2/12/2019. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER.** A public auction sale to the highest bidder for cash, cashier’s check drawn on a state or national bank, check drawn by state or federal credit union, or a check drawn by a state or federal savings and loan association, or savings association, or savings bank specified in Section 5102 to the Financial Code and authorized to do business in this state, will be held by duly appointed trustee. The sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by the Deed of Trust, with interest and late charges thereon, as provided in the note(s), advances, under the terms of the Deed of Trust, interest thereon, fees, charges and expenses of the Trustee for the total amount (at the time of the initial publication of the Notice of Sale) reasonably estimated to be set forth below. The amount may be greater on the day of sale. **BENEFICIARY MAY ELECT TO BID LESS THAN THE TOTAL AMOUNT DUE.** Trustor(s): **NAVJOT SINGH, A SINGLE MAN** Recorded: **2/15/2019** as Instrument No. **2019-0015897** of Official Records in the office of the Recorder of **FRESNO** County, California; Date of Sale: **3/21/2022 at 10:00 AM** Place of Sale: **At the Van Ness Avenue exit from the County Courthouse at 1100 Van Ness Avenue, Fresno, CA 93724** Amount of unpaid balance and other charges: **\$586,160.07** The purported property address is: **1929 E Via Fiore Ave, Fresno, CA 93730-7025** Assessor’s Parcel No.: **579-283-20-S** **NOTICE TO POTENTIAL BIDDERS:** If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a trustee auction does not automatically entitle you to free and clear ownership of the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contacting the county recorder’s office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on the property. **NOTICE TO PROPERTY OWNER:** The sale date shown on this notice of sale may be postponed one or more times by the mortgagee, beneficiary, trustee, or a court, pursuant to Section 2924g of the California Civil Code. The law requires that information about trustee sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call **916-939-0772** for information regarding the trustee’s sale or visit this internet website **http://www.qualityloan.com**, using the file number assigned to this foreclosure by the Trustee: **CA-21-894449-AB**. Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the internet website. The best way to verify postponement information is to attend the scheduled sale. **NOTICE TO TENANT:** You may have a right to purchase this property after the trustee auction pursuant to Section 2924m of the California Civil Code. If you are an “eligible tenant buyer,” you can purchase the property if you match the last and highest bid placed at the trustee auction. If you are an “eligible bidder,” you may be able to purchase the property if you exceed the last and highest bid placed at the trustee auction. There are three steps to exercising this right of purchase. First, 48 hours after the date of the trustee sale, you can call **916-939-0772**, or visit this internet website **http://www.qualityloan.com**, using the file number assigned to this foreclosure by the Trustee: **CA-21-894449-AB** to find the date on which the trustee’s sale was held, the amount of the last and highest bid, and the address of the trustee. Second, you must send a written notice of intent to place a bid so that the trustee receives it no more than 15 days after the trustee’s sale. Third, you must submit a bid so that the trustee receives it no more than 45 days after the trustee’s sale. If you think you may qualify as an “eligible tenant buyer” or “eligible bidder,” you should consider contacting an attorney or appropriate real estate professional immediately for advice regarding this potential right to purchase. The undersigned Trustee disclaims any liability for any incorrectness of the property address or other common designation, if any, shown herein. If no street address or other common designation is shown, directions to the location of the property may be obtained by sending a written request to the beneficiary within 10 days of the date of first publication of this Notice of Sale. If the sale is set aside for any reason, including if the Trustee is unable to convey title, the Purchaser at the sale shall be entitled only to a return of the monies paid to the Trustee. This shall be the Purchaser’s sole and exclusive remedy. The purchaser shall have no further recourse against the Trustor, the Trustee, the Beneficiary, the Beneficiary’s Agent, or the Beneficiary’s Attorney. If you have previously been discharged through bankruptcy, you may have been released of personal liability for this loan in which case this letter is intended to exercise the note holders right’s against the real property only. Date: **Quality Loan Service Corporation 2763 Camino Del Rio S San Diego, CA 92108 619-645-7711 For NON SALE information only Sale Line: 916-939-0772 Or Login to: http://www.qualityloan.com Reinstatement Line: (866) 645-7711 Ext 5318** Quality Loan Service Corp. TS No.: **CA-21-894449-AB** IDSPub #0176871 2/25/2022 3/4/2022 3/11/2022  
02/25/2022, 03/04/2022, 03/11/2022

TS No: CA07000108-22-1-HC APN: 426-291-02 TO No: 8773508 **NOTICE OF DEFAULT AND FORECLOSURE SALE** WHEREAS, on March 9, 2009, a certain Deed of Trust was executed by **NORMA J. COOKE, TRUSTEE OF THE NORMA J. COOKE REVOCABLE TRUST, DATED SEPTEMBER 03, 1999** as Trustor in favor of **BANK OF AMERICA, N.A., A NATIONAL BANKING ASSOCIATION** as Beneficiary and **NORTHWEST TRUSTEE SERVICES, INC** as Trustee, and was recorded on March 13, 2009, as Instrument No. 2009-0034886 in the Office of the County Recorder, Fresno County, California; and WHEREAS, the Deed of Trust was insured by the United States Secretary of Housing and Urban Development (the Secretary) pursuant to the National Housing Act for the purpose of providing single family housing; and WHEREAS, the beneficial interest in the Deed of Trust is now owned by the Secretary, pursuant to an assignment dated August 28, 2017, and recorded on September 1, 2017, as Instrument No. 2017-0111017, in the office of the County Recorder, Fresno County, California; and WHEREAS, a default has been made in the covenants and conditions of the Deed of Trust in that the payment due on November 19, 2017, was not made and remains wholly unpaid as of the date of this notice, and no payment has been made sufficient to restore the loan to currency; and WHEREAS, the entire amount delinquent as of February 17, 2022 is estimated to be \$438,083.82; and WHEREAS, by virtue of this default, the Secretary has declared the entire amount of the indebtedness secured by the Deed of Trust to be immediately due and payable; NOW THEREFORE, pursuant to powers vested in me by the Single Family Mortgage Foreclosure Act of 1994, 12 U.S.C. 3751 et seq., by 24 CFR part 27, subpart B, and by the Secretary’s designation of MTC Financial Inc. dba Trustee Corps as Foreclosure Commissioner, recorded on May 5, 2016, as Instrument No. 2016-0057085-00, notice is hereby given that on March 29, 2022 at 10:00 AM, local time, all real and personal property at or used in connection with the following described premises (“Property”) will be sold at public auction to the highest bidder: Commonly known as: **415 WEST SWIFT AVENUE , FRESNO, CA 93705** THE EAST HALF OF LOT 65 OF J.C. FORKNER FIG GARDEN SUBDIVISION NO. 1 IN THE COUNTY OF FRESNO, STATE OF CALIFORNIA ACCORDING TO THE MAP THEREOF RECORDED DECEMBER 19, 1919 IN BOOK 8 PAGE 64 OF PLATS, FRESNO COUNTY RECORDS. The sale will be held at the Van Ness Avenue exit from the County Courthouse, 1100 Van Ness, Fresno, CA 93721. The Secretary of Housing and Urban Development will bid \$443,406.62. There will be no proration of taxes, rents or other income or liabilities, except that the purchaser will pay, at or before closing, his prorata share of any real estate taxes that have been paid by the Secretary to the date of the foreclosure sale. When making their bids, all bidders except the Secretary must submit a deposit totaling \$44,340.66 [10% of the Secretary’s bid] in the form of a certified check or cashier’s check made out to the Secretary of HUD. A deposit need not accompany each oral bid. If the successful bid is oral, a deposit of \$44,340.66 must be presented before the bidding is closed. The deposit is nonrefundable. The remainder of the purchase price must be delivered within 30 days of the sale or at such other time as the Secretary may determine for good cause shown, time being of the essence. This amount, like the bid deposits, must be delivered in the form of a certified or cashier’s check. If the Secretary is the highest bidder, he need not pay the bid amount in cash. The successful bidder will pay all conveying fees, all real estate and other taxes that are due on or after the delivery date of the remainder of the payment and all other costs associated with the transfer of title. At the conclusion of the sale, the deposits of the unsuccessful bidders will be returned to them. The Secretary may grant an extension of time within which to deliver the remainder of the payment. All extensions will be for 15-day increments for a fee of \$500.00, paid in advance. The extension fee shall be in the form of a certified or cashier’s check made payable to the Secretary of HUD. If the high bidder closes the sale prior to the expiration of any extension period, the unused portion of the extension fee shall be applied toward the amount due. If the high bidder is unable to close the sale within the required period, or within any extensions of time granted by the Secretary, the high bidder may be required to forfeit the cash deposit or, at the election of the foreclosure commissioner after consultation with the HUD representative, will be liable to HUD for any costs incurred as a result of such failure. The Commissioner may, at the direction of the HUD representative, offer the property to the second highest bidder for an amount equal to the highest price offered by that bidder. There is no right of redemption, or right of possession based upon a right of redemption, in the mortgagor or others subsequent to a foreclosure completed pursuant to the Act. Therefore, the Foreclosure Commissioner will issue a Deed to the purchaser(s) upon receipt of the entire purchase price in accordance with the terms of the sale as provided herein. HUD does not guarantee that the property will be vacant. The scheduled foreclosure sale shall be cancelled or adjourned if it is established, by documented written application of the mortgagor to the Foreclosure Commissioner not less than 3 days before the date of sale, or otherwise, that the default or defaults upon which the foreclosure is based did not exist at the time of service of this notice of default and foreclosure sale, or all amounts due under the mortgage agreement are tendered to the Foreclosure Commissioner, in the form of a certified or cashier’s check payable to the Secretary of HUD, before public auction of the property is completed. The amount that must be paid if the mortgage is to be reinstated prior to the scheduled sale is \$438,083.82 as of February 17, 2022, plus all other amounts that would be due under the mortgage agreement if payments under the mortgage had not been accelerated, advertising costs and postage expenses incurred in giving notice, mileage by the most reasonable road distance for posting notices and for the Foreclosure Commissioner’s attendance at the sale, reasonable and customary costs incurred for title and lien record searches, the necessary out-of-pocket costs incurred by the Foreclosure Commissioner for recording documents, a commission for the Foreclosure Commissioner, and all other costs incurred in connection with the foreclosure prior to reinstatement. Tender of payment by certified or cashier’s check or application for cancellation of the foreclosure sale shall be submitted to the address of the Foreclosure Commissioner provided below. Date: \_\_\_\_\_  
Rosenda Cardenas, Authorized Signatory  
MTC Financial Inc. dba Trustee Corps  
Foreclosure Commissioner 17100 Gillette Ave, Irvine, CA 92614 Phone: 949-252-8300 Fax: 949-252-8330 Order Number 80299, Pub Dates: 2/25/2022, 3/4/2022, 3/11/2022, FRESNO BUSINESS JOURNAL  
02/25/2022, 03/04/2022, 03/11/2022

CIVIL

(1) **SUMMONS (CITACION JUDICIAL) NOTICE TO DEFENDANT: (AVISO AL DEMANDADO):** LAURA SANTOS; JUAN FRANCISCO ALVAREZ; DOES 1 TO 10; **YOU ARE BEING SUED BY PLAINTIFF: (LO ESTA DEMANDANDO EL DAMANDANTE):** CAPITAL COLLECTIONS, LLC **NOTICE!** You have been sued. The court may decide against you without your being heard unless you respond within 30 days. Read the information below. You have 30 CALENDAR DAYS after this summons and legal papers are served on you to file a written response at this court and have a copy served on the plaintiff. A letter or phone call will not protect you. Your written response must be in proper legal form if you want the court to hear your case. There may be a court form that you can use for your response. You can find these court forms and more information at the California Courts Online Self-Help Center ([www.courtinfo.ca.gov/selfhelp](http://www.courtinfo.ca.gov/selfhelp)), your county law library, or the courthouse nearest you. If you cannot pay the filing fee, ask the court clerk for a fee waiver form. If you do not file your response on time, you may lose the case by default, and your wages, money, and property may be taken without further warning from the court. There are other legal requirements. You may want to call an attorney right away. If you do not know an attorney, you may want to call an attorney referral service. If you cannot afford an attorney, you may be eligible for free legal services from a nonprofit legal services program. You can locate these nonprofit groups at the California Legal Services Web site ([www.lawhelpcalifornia.org](http://www.lawhelpcalifornia.org)), the California Courts Online Self-Help Center ([www.courtinfo.ca.gov/selfhelp](http://www.courtinfo.ca.gov/selfhelp)), or by contacting your local court or county bar association. **NOTE:** The court has a statutory lien for waived fees and costs on any settlement or arbitration award of \$10,000 or more in a civil case. The court’s lien must be paid before the court will dismiss the case. **¡AVISO! Lo han demandado. Si no responde dentro de 30 días, la corte puede decidir en su contra sin escuchar su versión. Lea la información a continuación. Tiene 30 DÍAS DE CALENDARIO después de que le entreguen esta citación y papeles legales para presentar una respuesta por escrito en esta corte y hacer que se entregue una copia al demandante. Una carta o una llamada telefónica no lo protegen. Su respuesta por escrito tiene que estar en formato legal correcto si desea que procesen su caso en la corte. Es posible que haya un formulario que usted pueda usar para su respuesta. Puede encontrar estos formularios de la corte y más información en el Centro de Ayuda de las Cortes de California** ([www.sucorte.ca.gov](http://www.sucorte.ca.gov)), **en la biblioteca de leyes de su condado o en la corte que le quede más cerca. Si no puede pagar la cuota de presentación, pida al secretario de la corte que le dé un formulario de exención de pago de cuotas. Si no presenta su respuesta a tiempo, puede perder el caso por incumplimiento y la corte le podrá quitar su sueldo, dinero y bienes sin más advertencia. Hay otros requisitos legales. Es recomendable que llame a un abogado inmediatamente. Si no conoce a un abogado, puede llamar a un servicio de remisión a abogados. Si no puede pagar a un abogado, es posible que cumpla con los requisitos para obtener servicios legales gratuitos de un programa de servicios legales sin fines de lucro. Puede encontrar estos grupos sin fines de lucro en el sitio web de California Legal Services**, ([www.lawhelpcalifornia.org](http://www.lawhelpcalifornia.org)), **en el Centro de Ayuda de las Cortes de California**, ([www.sucorte.ca.gov](http://www.sucorte.ca.gov)) **o poniéndose en contacto con la corte o el colegio de abogados locales. AVISO: Por ley, la corte tiene derecho a reclamar las cuotas y los costos exentos por imponer un gravamen sobre cualquier recuperación de \$10,000 ó más**

*de valor recibida mediante un acuerdo o una concesión de arbitraje en un caso de derecho civil. Tiene que pagar el gravamen de la corte antes de que la corte pueda desechar el caso.* **CASE NUMBER: (Número del Caso): 21CECL04886**  
The name and address of the court is: *(El nombre y dirección de la corte es)* **FRESNO COUNTY SUPERIOR COURT B. F. SISK COURTHOUSE 1130 “O” STREET FRESNO, CALIFORNIA 93724**  
The name, address, and telephone number of plaintiff’s attorney, or plaintiff without an attorney, is: *(El nombre, la dirección y el número de teléfono del abogado del demandante, o del demandante que no tiene abogado es)*, **STEVEN R. HRDLICKA #117557 ATTORNEY AT LAW P.O. BOX 2032 FRESNO, CA 93718-2032 (559) 485-1453 DATE: (Fecha) 6/21/2021 Clerk, (Secretario) by E. Meyer, Deputy (Adjunto) (SEAL) 03/04/2022, 03/11/2022, 03/18/2022, 03/25/2022**

(1) **AMENDED ORDER TO SHOW CAUSE FOR CHANGE OF NAME OF SUPERIOR COURT OF CALIFORNIA, COUNTY OF: FRESNO 1130 O STREET FRESNO, CA 93721-2220 PETITION OF: DEBORAH SUSAN HARKNESS: FOR CHANGE OF NAME CASE NUMBER: 22CECG00570 TO ALL INTERESTED PERSONS:**  
1. Petitioner: **DEBORAH S. HARKNESS** filed a petition with this court for a decree changing names as follows:  
Present name: a. **DEBORAH SUSAN HARKNESS to Proposed name: DEBORAH SUSAN HARKNESS**  
b. **DEBORAH SUSAN POMPO to Proposed name: DEBORAH SUSAN HARKNESS**  
2. THE COURT ORDERS all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted. Any person objecting to the name changes described above must file a written objection that includes the reasons for the objection at least two court days before the matter is scheduled to be heard and must appear at the hearing to show cause why the petition should not be granted. If no written objection is timely filed, the court may grant the petition without a hearing.  
a. Date: **April 18, 2022, Time: 8:30 A.M.**  
Dept: **404**  
b. The address of the court is: 1130 O Street Fresno, CA 93721  
3. a. A copy of this *Order to Show Cause* shall be published at least once each week for four successive weeks prior to the date set for hearing on the petition in the following newspaper of general circulation, printed in this county: THE BUSINESS JOURNAL.  
Date: 2/24/2022  
**Mark Cullers**, Judge of the Superior Court.  
**PETITIONER OR ATTORNEY: Edward L. Fanucchi, Esq. Quinlan, Kershaw & Fanucchi, LLP 2125 Merced Street Fresno, CA 93721 ATTORNEY FOR: DEBORAH S. HARKNESS 03/04/2022, 03/11/2022, 03/18/2022, 03/25/2022**

**NOTICE AND CITATION TO PARENT FOR APPEARANCE AT HEARING.**  
W&I Code §366.26 Hearing: 05-18-2022 Time: **8:00 A.M.**; DEPT: **22 SUPERIOR COURT OF CALIFORNIA, COUNTY OF FRESNO JUVENILE COURT Case No.: 11CEJ300006**  
In The Matter Of **JACKIE EPPS DOB: 12-15-2021** Minor(s)  
TO: **UNKNOWN FATHER, FATHER OF THE MINOR, AND TO ANY AND ALL PERSONS CLAIMING TO BE THE FATHER OF THE MINOR.**  
This is to notify you that you are cited to appear at the hearing below, pursuant to Welfare and Institutions Code §366.23 and §366.26:

CIVIL

Continued | From 19

DATE: **MAY 18, 2022**  
TIME: **8:00 A.M.**  
PLACE: Department **22** Juvenile Dependency Court, 1100 Van Ness, Fresno, California 93724  
PLEASE TAKE NOTICE THAT AT THIS HEARING FRESNO COUNTY, THROUGH ITS DEPARTMENT OF SOCIAL SERVICES, WILL RECOMMEND TO THE COURT THAT THE PARENTAL RIGHTS OF **UNKNOWN FATHER**, FATHER OF THE MINOR, AND TO ANY AND ALL PERSONS CLAIMING TO BE THE FATHER OF THE MINOR, BE TERMINATED AND THAT THE ABOVE MINOR BE FREED FOR ADOPTION.  
As the parent of the subject minor, you are cited to and may appear at Court as indicated above in order to express your opinion as to whether your parental rights should be terminated so that the minor can be adopted.  
This is also to advise you that you have certain legal rights and protections, including the right to oppose these proceedings. You have the right to hire an attorney of your choice to represent you. If you are unable to retain a lawyer, you may request that the judge appoint one for you, who shall be the Public Defender or a private attorney. If you cannot afford to pay the cost of legal counsel to represent you, the fee will be paid by Fresno County. This notice and citation is dated **FEB 15 2022**.  
MICHAEL ELLIOTT,  
Clerk of the Court.  
By: NINA QUIROZ, Deputy.

DISOBEDIENCE TO THIS CITATION BY FAILING TO APPEAR MAY SUBJECT THE PARTY SERVED TO ARREST AND PUNISHMENT FOR CONTEMPT OF COURT.

FRESNO COUNTY DEPARTMENT OF SOCIAL SERVICES, 2011 Fresno Street, 3rd Floor, Fresno CA 93721 Telephone Number: (559) 600-4446, PETITIONER COUNTY OF FRESNO, Acting by and through its DEPARTMENT OF SOCIAL SERVICES.  
02/18/2022, 02/25/2022, 03/04/2022, 03/11/2022

ORDER TO SHOW CAUSE FOR CHANGE OF NAME  
Case No. 22CECG00452  
Superior Court of California, County of Fresno  
Petition of: Israel Nephi Ansurio Gutierrez for Change of Name  
TO ALL INTERESTED PERSONS:  
Petitioner Israel Nephi Ansurio Gutierrez filed a petition with this court for a decree changing names as follows:  
Israel Nephi Ansurio Gutierrez to Israel Cavazos  
The Court orders that all persons interested in this matter appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted. Any person objecting to the name changes described above must file a written objection that includes the reasons for the objection at least two court days before the matter is scheduled to be heard and must appear at the hearing to show cause why the petition should not be granted. If no written objection is timely filed, the court may grant the petition without a hearing.  
Notice of Hearing:  
Date: 3/28/22, Time: 8:30 AM, Dept.: 404  
The address of the court is 1130 O Street, Fresno, CA 93721-2220  
A copy of this Order to Show Cause shall be published at least once each week for four successive weeks prior to the date set for hearing on the petition in the following newspaper of general circulation, printed in this county: Fresno Business Journal  
Date: 2/14/22  
MARK E. CULLERS  
Judge of the Superior Court  
2/25, 3/4, 3/11, 3/18/22  
CNS-3558228#  
FRESNO BUSINESS JOURNAL  
02/25/2022, 03/04/2022, 03/11/2022, 03/18/2022

NOTICE AND CITATION TO PARENT FOR APPEARANCE AT HEARING.  
W&I Code §366.26 Hearing: **05-18-2022**  
Time: **8:00 A.M.**; DEPT: **21**  
SUPERIOR COURT OF CALIFORNIA, COUNTY OF FRESNO JUVENILE COURT  
Case No.: **21CEJ300153**  
In The Matter Of  
**SERENA CARNERO SALAZAR**  
DOB: **10/23/2019**  
**KALEB SALAZAR CARNERO**

DOB: **03/14/2021**  
Minors  
TO: **ALLYSON R. SALAZAR**, MOTHER OF THE MINORS, AND TO ANY AND ALL PERSONS CLAIMING TO BE THE MOTHER OF THE MINORS. This is to notify you that you are cited to appear at the hearing below, pursuant to Welfare and Institutions Code §366.23 and §366.26:  
DATE: **MAY 18, 2022**  
TIME: **8:00 A.M.**  
PLACE: Department **21**, Juvenile Dependency Court, 1100 Van Ness, Fresno, California 93724  
PLEASE TAKE NOTICE THAT AT THIS HEARING FRESNO COUNTY, THROUGH ITS DEPARTMENT OF SOCIAL SERVICES, WILL RECOMMEND TO THE COURT THAT THE PARENTAL RIGHTS OF **ALLYSON R. SALAZAR**, MOTHER OF THE MINORS, AND TO ANY AND ALL PERSONS CLAIMING TO BE THE MOTHER OF THE MINORS, BE TERMINATED AND THAT THE ABOVE MINORS BE FREED FOR ADOPTION.  
As the parent of the subject minors, you are cited to and may appear at Court as indicated above in order to express your opinion as to whether your parental rights should be terminated so that the minors can be adopted.  
This is also to advise you that you have certain legal rights and protections, including the right to oppose these proceedings. You have the right to hire an attorney of your choice to represent you. If you are unable to retain a lawyer, you may request that the judge appoint one for you, who shall be the Public Defender or a private attorney. If you cannot afford to pay the cost of legal counsel to represent you, the fee will be paid by Fresno County. This notice and citation is dated **FEB 15 2022**.  
MICHAEL ELLIOTT,  
Clerk of the Court.  
By: NINA QUIROZ, Deputy.

DISOBEDIENCE TO THIS CITATION BY FAILING TO APPEAR MAY SUBJECT THE PARTY SERVED TO ARREST AND PUNISHMENT FOR CONTEMPT OF COURT.

FRESNO COUNTY DEPARTMENT OF SOCIAL SERVICES, 2011 Fresno Street, 3rd Floor, Fresno CA 93721 Telephone Number: (559) 600-4446, PETITIONER COUNTY OF FRESNO, Acting by and through its DEPARTMENT OF SOCIAL SERVICES.  
02/25/2022, 03/04/2022, 03/11/2022, 03/18/2022

PROBATE

(1)  
NOTICE OF PETITION TO ADMINISTER ESTATE OF **ROBERT HADEN HASKELL**, aka **ROBERT H. HASKELL**  
CASE NO: **22CEPR00103**  
To all heirs, beneficiaries, creditors, contingent creditors, and persons who may otherwise be interested in the will or estate, or both, of **ROBERT HADEN HASKELL**, aka **ROBERT H. HASKELL**  
A **Petition for Probate** has been filed by William Haskell in the Superior Court of California, County of FRESNO.  
The Petition for Probate requests that William Haskell be appointed as personal representative to administer the estate of the decedent.  
The petition requests the decedent’s will and codicils, if any, be admitted to probate. The will and any codicils are available for examination in the file kept by the court.  
The petition requests authority to administer the estate under the Independent Administration of Estates Act. (This authority will allow the personal representative to take many actions without obtaining court approval. Before taking certain very important actions, however, the personal representative will be required to give notice to interested persons unless they have waived notice or consented to the proposed action.) The independent administration authority will be granted unless an interested person files an objection to the petition and shows good cause why the court should not grant the authority.  
A **hearing on the petition will be held in this court as follows:**  
**March 22, 2022, 9:00 A.M., Dept.: 303**  
**1130 “O” Street, 3rd Floor**  
**Fresno, California 93720**  
**Probate Department**  
If you object to the granting of the petition, you should appear at the hearing and state your objections or file written objections with the court before the hearing. Your appearance may be in person or by your attorney.  
If you are a creditor or a contingent creditor of the decedent, you must file your claim with the court and mail a copy to the personal representative appointed by the court within the later of either (1) four months from the date of first issuance of letters to a general personal representative, as defined in section 58(b) of the California Probate Code, or (2) 60 days from the date of mailing or personal delivery to you of a notice under section 9052 of the California Probate Code. Other California statutes and legal authority may affect your rights as a creditor. You may want to consult with an attorney knowledgeable in California law.  
You may examine the file kept by the court. If you are a person interested in the estate, you may file with the court a Request for Special Notice (form DE-154) of the filing of an inventory and appraisal of estate assets or of any petition or account as provided in Probate Code section 1250. A Request for Special Notice form is available from the court clerk.  
Attorney for petitioner:  
**CURTIS D. RINDLISBACHER #142929**  
**BAKER, MANOCK & JENSEN, PC**  
5260 NORTH PALM AVENUE, STE. 201  
FRESNO, CA 93704  
(559) 432-5400  
03/04/2022, 03/09/2022, 03/18/2022

attorney.  
If you are a creditor or a contingent creditor of the decedent, you must file your claim with the court and mail a copy to the personal representative appointed by the court within the later of either (1) four months from the date of first issuance of letters to a general personal representative, as defined in section 58(b) of the California Probate Code, or (2) 60 days from the date of mailing or personal delivery to you of a notice under section 9052 of the California Probate Code. Other California statutes and legal authority may affect your rights as a creditor. You may want to consult with an attorney knowledgeable in California law.  
You may examine the file kept by the court. If you are a person interested in the estate, you may file with the court a Request for Special Notice (form DE-154) of the filing of an inventory and appraisal of estate assets or of any petition or account as provided in Probate Code section 1250. A Request for Special Notice form is available from the court clerk.  
Attorney for petitioner:  
**Robert S. Wright #198964**  
**Wright & Wright, Attorneys at Law, Inc.**  
265 E. River Park Circle, Suite 260  
Fresno, CA 93720  
(559) 228-8184  
03/04/2022, 03/09/2022, 03/18/2022

(1)  
NOTICE OF PETITION TO ADMINISTER ESTATE OF **MARIE COLMAN** and **MARIE ANTHONY COLMAN**  
CASE NO: **22CEPR00190**  
To all heirs, beneficiaries, creditors, contingent creditors, and persons who may otherwise be interested in the will or estate, or both, of **MARIE COLMAN** and **MARIE ANTHONY COLMAN**  
A **Petition for Probate** has been filed by **RICHARD MAKELY** in the Superior Court of California, County of FRESNO.  
The Petition for Probate requests that **RICHARD MAKELY** be appointed as personal representative to administer the estate of the decedent.  
The petition requests the decedent’s will and codicils, if any, be admitted to probate. The will and any codicils are available for examination in the file kept by the court.  
The petition requests authority to administer the estate under the Independent Administration of Estates Act. (This authority will allow the personal representative to take many actions without obtaining court approval. Before taking certain very important actions, however, the personal representative will be required to give notice to interested persons unless they have waived notice or consented to the proposed action.) The independent administration authority will be granted unless an interested person files an objection to the petition and shows good cause why the court should not grant the authority.  
A **hearing on the petition will be held in this court as follows:**  
**April 14, 2022, 9:00 A.M., Dept.: 303**  
**1130 “O” Street**  
**B.F. Sisk Courthouse**  
**Fresno, California 93721**  
**Central Division - Probate Dept.**  
If you object to the granting of the petition, you should appear at the hearing and state your objections or file written objections with the court before the hearing. Your appearance may be in person or by your attorney.  
If you are a creditor or a contingent creditor of the decedent, you must file your claim with the court and mail a copy to the personal representative appointed by the court within the later of either (1) four months from the date of first issuance of letters to a general personal representative, as defined in section 58(b) of the California Probate Code, or (2) 60 days from the date of mailing or personal delivery to you of a notice under section 9052 of the California Probate Code. Other California statutes and legal authority may affect your rights as a creditor. You may want to consult with an attorney knowledgeable in California law.  
You may examine the file kept by the court. If you are a person interested in the estate, you may file with the court a Request for Special Notice (form DE-154) of the filing of an inventory and appraisal of estate assets or of any petition or account as provided in Probate Code section 1250. A Request for Special Notice form is available from the court clerk.  
Attorney for petitioner:  
**Alicia M. Gamez (SBN 244948)**  
**Gamez Law**  
100 Pine St., Ste. 1250  
San Francisco, CA 94111  
(415) 341-8143  
03/04/2022, 03/09/2022, 03/18/2022

(1)  
NOTICE OF PETITION TO ADMINISTER ESTATE OF **Robert E. Smittcamp**  
CASE NO: **22CEPR00174**  
To all heirs, beneficiaries, creditors, contingent creditors, and persons who may otherwise be interested in the will or estate, or both, of **Robert E. Smittcamp**  
A **Petition for Probate** has been filed by **Annette Smittcamp** in the Superior Court of California, County of FRESNO.  
The Petition for Probate requests that **Bruce Bickel** be appointed as personal representative to administer the estate of the decedent.  
The petition requests the decedent’s will and codicils, if any, be admitted to probate. The will and any codicils are available for examination in the file kept by the court.  
The petition requests authority to administer the estate under the Independent Administration of Estates Act. (This authority will allow the personal representative to take many actions without obtaining court approval. Before taking certain very important actions, however, the personal representative will be required to give notice to interested persons unless they have waived notice or consented to the proposed action.) The independent administration authority will be granted unless an interested person files an objection to the petition and shows good cause why the court should not grant the authority.  
A **hearing on the petition will be held in this court as follows:**  
**April 11, 2022, 9:00 A.M., Dept.: 303**  
**Room: Probate**  
**1130 O Street, Third Floor**  
**Fresno, CA 93721**  
**B.F. Sisk Courthouse**  
If you object to the granting of the petition, you should appear at the hearing and state your objections or file written objections with the court before the hearing. Your appearance may be in person or by your attorney.  
If you are a creditor or a contingent creditor of the decedent, you must file your claim with the court and mail a copy to the personal representative appointed by the court within the later of either (1) four months from the date of first issuance of letters to a general personal representative, as defined in section 58(b) of the California Probate Code, or (2) 60 days from the date of mailing or personal delivery to you of a notice under section 9052 of the California Probate Code. Other California statutes and legal authority may affect your rights as a creditor. You may want to consult with an attorney knowledgeable in California law.  
You may examine the file kept by the court. If you are a person interested in the estate, you may file with the court a Request for Special Notice (form DE-154) of the filing of an inventory and appraisal of estate assets or of any petition or account as provided in Probate Code section 1250. A Request for Special Notice form is available from the court clerk.  
Attorney for petitioner:  
**Alicia M. Gamez (SBN 244948)**  
**Gamez Law**  
100 Pine St., Ste. 1250  
San Francisco, CA 94111  
(415) 341-8143  
03/04/2022, 03/09/2022, 03/18/2022

you should appear at the hearing and state your objections or file written objections with the court before the hearing. Your appearance may be in person or by your attorney.  
If you are a creditor or a contingent creditor of the decedent, you must file your claim with the court and mail a copy to the personal representative appointed by the court within the later of either (1) four months from the date of first issuance of letters to a general personal representative, as defined in section 58(b) of the California Probate Code, or (2) 60 days from the date of mailing or personal delivery to you of a notice under section 9052 of the California Probate Code. Other California statutes and legal authority may affect your rights as a creditor. You may want to consult with an attorney knowledgeable in California law.  
You may examine the file kept by the court. If you are a person interested in the estate, you may file with the court a Request for Special Notice (form DE-154) of the filing of an inventory and appraisal of estate assets or of any petition or account as provided in Probate Code section 1250. A Request for Special Notice form is available from the court clerk.  
Attorney for petitioner:  
**Jonathon L. Petty #271406**  
**Estate Planning Law Office of Jonathon L. Petty, Inc.**  
**7636 N. Ingram Avenue, Suite #111**  
Fresno, California 93711  
(559) 374-2223  
02/18/2022, 02/23/2022, 03/04/2022

NOTICE OF PETITION TO ADMINISTER ESTATE OF **Randall LeFranklin Shoffner**  
CASE NO: **21CEPR01357**  
To all heirs, beneficiaries, creditors, contingent creditors, and persons who may otherwise be interested in the will or estate, or both, of **Randall LeFranklin Shoffner**  
A **Petition for Probate** has been filed by **Reba LeAnn Shoffner** in the Superior Court of California, County of FRESNO.  
The Petition for Probate requests that **Reba LeAnn Shoffner** be appointed as personal representative to administer the estate of the decedent.  
The petition requests the decedent’s will and codicils, if any, be admitted to probate. The will and any codicils are available for examination in the file kept by the court.  
The petition requests authority to administer the estate under the Independent Administration of Estates Act. (This authority will allow the personal representative to take many actions without obtaining court approval. Before taking certain very important actions, however, the personal representative will be required to give notice to interested persons unless they have waived notice or consented to the proposed action.) The independent administration authority will be granted unless an interested person files an objection to the petition and shows good cause why the court should not grant the authority.  
A **hearing on the petition will be held in this court as follows:**  
**April 12, 2022, 9:00 A.M., Dept.: 303**  
**1130 “O” Street**  
**Fresno, California 93724**  
**B.F. Sisk Courthouse**  
If you object to the granting of the petition, you should appear at the hearing and state your objections or file written objections with the court before the hearing. Your appearance may be in person or by your attorney.  
If you are a creditor or a contingent creditor of the decedent, you must file your claim with the court and mail a copy to the personal representative appointed by the court within the later of either (1) four months from the date of first issuance of letters to a general personal representative, as defined in section 58(b) of the California Probate Code, or (2) 60 days from the date of mailing or personal delivery to you of a notice under section 9052 of the California Probate Code. Other California statutes and legal authority may affect your rights as a creditor. You may want to consult with an attorney knowledgeable in California law.  
You may examine the file kept by the court. If you are a person interested in the estate, you may file with the court a Request for Special Notice (form DE-154) of the filing of an inventory and appraisal of estate assets or of any petition or account as provided in Probate Code section 1250. A Request for Special Notice form is available from the court clerk.  
Attorney for petitioner:  
**David A. Fike**  
**Fike & Boranian**  
401 Clovis Avenue, Suite 202  
Clovis, California 93612  
(559) 229-2200  
02/18/2022, 02/23/2022, 03/04/2022

PROBATE

Continued | From 20

**NOTICE OF PETITION TO ADMINISTER ESTATE OF TAKAKO RENGE**  
**CASE NO: 21CEPR01422**  
To all heirs, beneficiaries, creditors, contingent creditors, and persons who may otherwise be interested in the will or estate, or both, of **TAKAKO RENGE**  
**A Petition for Probate** has been filed by **LAWSON K. RENGE** in the Superior Court of California, County of FRESNO. The Petition for Probate requests that **LAWSON K. RENGE** be appointed as personal representative to administer the estate of the decedent. The petition requests authority to administer the estate under the Independent Administration of Estates Act. (This authority will allow the personal representative to take many actions without obtaining court approval. Before taking certain very important actions, however, the personal representative will be required to give notice to interested persons unless they have waived notice or consented to the proposed action.) The independent administration authority will be granted unless an interested person files an objection to the petition and shows good cause why the court should not grant the authority.

**A hearing on the petition will be held in this court as follows:**  
**MARCH 21, 2022, 9:00 A.M., Dept.: 303 1130 “O” Street**  
**Fresno, California 93724**  
**PROBATE DIVISION**  
**If you object** to the granting of the petition, you should appear at the hearing and state your objections or file written objections with the court before the hearing. Your appearance may be in person or by your attorney.  
**If you are a creditor** or a contingent creditor of the decedent, you must file your claim with the court and mail a copy to the personal representative appointed by the court within the later of either (1) four months from the date of first issuance of letters to a general personal representative, as defined in section 58(b) of the California Probate Code, or (2) 60 days from the date of mailing or personal delivery to you of a notice under section 9052 of the California Probate Code. Other California statutes and legal authority may affect your rights as a creditor. You may want to consult with an attorney knowledgeable in California law.  
**You may examine the file kept by the court.** If you are a person interested in the estate, you may file with the court a Request for Special Notice (form DE-154) of the filing of an inventory and appraisal of estate assets or of any petition or account as provided in Probate Code section 1250. A Request for Special Notice form is available from the court clerk.  
Attorney for petitioner:  
**Lawson K. Renge 048533**  
1330 L Street, Suite F  
Fresno, CA 93721  
(559) 237-0249  
In Pro Per  
02/18/2022, 02/23/2022, 03/04/2022

FICTITIOUS

(1)  
**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000863**  
The following person(s) is (are) conducting business as  
**REAL SMOKE SHOP** at **2410 E ASHLAN AVE, FRESNO, CA 93726, Fresno County Phone (559) 519-0000:**  
Full Name of Registrant:  
**GRAND DISTRIBUTION,** 2410 E ASHLAN AVE FRESNO CA 93726.  
Registrant commenced to transact business under the Fictitious Business Name listed above on: **02/07/2022.**  
This business conducted by: **a corporation.**  
Articles of Incorporation Number: C4840649  
**AHMED NASSER MOHAMED HUSSAIN, OFFICER.**  
This statement filed with the Fresno County Clerk on: **02/14/2022.**  
(Seal)  
**JAMES A. KUS, COUNTY CLERK.**  
By: THANG YANG, DEPUTY.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
03/04/2022, 03/11/2022, 03/18/2022, 03/25/2022

(1)  
**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000811**  
The following person(s) is (are) conducting business as  
**CELCO** at **755 N PEACH AVE SUITE C-12, CLOVIS, CA 93611 FRESNO PHONE (559) 575-5326:**  
Full Name of Registrant:  
**GE CABRERA CORP.,** 11759 N BELLA VITA AVE. FRESNO CA 93730.  
Registrant commenced to transact business under the Fictitious Business Name listed above on: **02/10/2022.**  
This business conducted by: **a corporation.**  
Articles of Incorporation Number: C4190761  
**JAMIE JONES, PRESIDENT.**  
This statement filed with the Fresno County Clerk on: **02/10/2022.**  
(Seal)  
**JAMES A. KUS, COUNTY CLERK.**  
By: ALEJANDRA AGUIAR, DEPUTY.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
03/04/2022, 03/11/2022, 03/18/2022, 03/25/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000720**  
The following person(s) is (are) conducting business as  
**G & G** at **5784 KINGS CAYON RD APT A, FRESNO, CA 93727 FRESNO COUNTY PHONE (559) 347-7920:**  
Mailing Address:  
710 VAN NESS AVE UNIT 112, FRESNO, CA 93721;  
Full Name of Registrant:  
**GUILLERMINA ESTRADA MARAVILLA,** 5784 KINGS CAYON RD APT A FRESNO CA 93727.  
Registrant has not yet commenced to transact business under the Fictitious Business Name listed above.  
This business conducted by: **an individual.**  
**GUILLERMINA ESTRADA, OWNER.**  
This statement filed with the Fresno County Clerk on: **02/07/2022.**  
(Seal)  
**JAMES A. KUS, COUNTY CLERK.**  
By: ALEJANDRA AGUIAR, DEPUTY.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/11/2022, 02/18/2022, 02/25/2022, 03/04/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000574**  
The following person(s) is (are) conducting business as  
**Winfield United** at **4001 Lexington Avenue North, Arden Hills, MN 55126; Ramsey County:**  
Mailing Address:  
PO Box 64101, MS 2500, St. Paul, MN 55164;  
Full Name of Registrant:  
**Winfield Solutions, LLC,** 4001 Lexington Avenue North, Arden Hills, MN 55126  
Registrant commenced to transact business under the Fictitious Business Name listed above on: **10/15/2016**  
This business conducted by: **limited liability company**  
Articles of Incorporation Number: 200724710169  
Sheilah Stewart, SVP & General Counsel of Land O’Lakes, Inc. its Member  
This statement filed with the Fresno County Clerk on: **02/01/2022**  
(Seal)  
**JAMES A. KUS, County Clerk.**  
By: JESSICA MUNOZ, Deputy.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/11/2022, 02/18/2022, 02/25/2022, 03/04/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000180**  
The following person(s) is (are) conducting business as  
**CMT Properties** at **6049 N Palm Ave Fresno CA 93704 Fresno County Phone (559) 349-8589:**

Mailing Address:  
2090 W Alluvial Fresno 93711;  
Full Name of Registrant:  
**CMT Properties, Inc,** 2090 W Alluvial Fresno CA 93711.  
Registrant commenced to transact business under the Fictitious Business Name listed above on: **1/25/2017**  
This business conducted by: **a corporation.**  
Articles of Incorporation Number: C3975173  
Cash Thomas, President.  
This statement filed with the Fresno County Clerk on: **01/13/2022.**  
(Seal)  
**JAMES A. KUS, COUNTY CLERK.**  
By: CYAN EDMISTEN, DEPUTY.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/11/2022, 02/18/2022, 02/25/2022, 03/04/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000445**  
The following person(s) is (are) conducting business as  
**MAGIC MOPS CLEANING SERVICES** at **4089 N HAMMEL WAY, FRESNO, CA 93727 FRESNO COUNTY PHONE (559) 701-6149:**  
Full Name of Registrant:  
**EDITH GUADALUPE SOSA RUIZ,** 4089 N HAMMEL WAY FRESNO CA 93727.  
Registrant has not yet commenced to transact business under the Fictitious Business Name listed above.  
This business conducted by: **an individual.**  
**EDITH GUADALUPE SOSA RUIZ, OWNER.**  
This statement filed with the Fresno County Clerk on: **01/26/2022**  
(Seal)  
**JAMES A. KUS, COUNTY CLERK.**  
By: THANG YANG, DEPUTY.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/11/2022, 02/18/2022, 02/25/2022, 03/04/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000879**  
The following person(s) is (are) conducting business as  
**Active Bariatric Nutrition** at **45 River Park Place West, Suite 103, Fresno, CA 93720 - Fresno County:**  
Full Name of Registrant:  
**Kim Tirapelle Nutrition, LLC, 45 River Park Place West, Suite 103, Fresno, CA 93720**  
Registrant has not yet commenced to transact business under the Fictitious Business Name listed above.  
This business conducted by: **limited liability company**  
Articles of Incorporation Number: 202203310997  
Kimberly Tirapelle, Manager  
This statement filed with the Fresno County Clerk on: **02/15/2022**  
(Seal)  
**JAMES A. KUS, County Clerk.**  
By: CARLOS AGUIRRE, Deputy.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/18/2022, 02/25/2022, 03/04/2022, 03/11/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000849**  
The following person(s) is (are) conducting business as  
**DALIA’S MATTRESS** at **3188 N MARKS AVE UNIT 101, FRESNO, CA 93722 FRESNO COUNTY PHONE (559) 614-2506:**  
Full Name of Registrant:  
**RAUL PEREZ IBARRA,** 2809 E MCKENZIE AVE FRESNO CA 93701  
Registrant commenced to transact business under the Fictitious Business Name listed above on: **07/22/2020**  
This business conducted by: **an individual.**  
**RAUL PEREZ IBARRA, OWNER.**  
This statement filed with the Fresno County Clerk on: **02/14/2022**  
(Seal)

**JAMES A. KUS, COUNTY CLERK.**  
By: ALEJANDRA AGUIAR, DEPUTY.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/18/2022, 02/25/2022, 03/04/2022, 03/11/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000826**  
The following person(s) is (are) conducting business as  
**RODRIGUEZ PAINTINGS** at **1199 E. EL DORADO AVE, REEDLEY CA 93654 FRESNO COUNTY PHONE (559) 612-6982:**  
Full Name of Registrant:  
**OCIEL RODRIGUEZ,** 1199 E EL DORADO AVE REEDLEY CA 93654.  
Registrant has not yet commenced to transact business under the Fictitious Business Name listed above.  
This business conducted by: **an individual.**  
**OCIEL HERNANDEZ RODRIGUEZ, OWNER.**  
This statement filed with the Fresno County Clerk on: **02/10/2022.**  
(Seal)  
**JAMES A. KUS, COUNTY CLERK.**  
By: JESSICA MUNOZ, DEPUTY.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/18/2022, 02/25/2022, 03/04/2022, 03/11/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000946**  
The following person(s) is (are) conducting business as  
**AES CONSULTING** at **27801 SKY HARBOUR RD, FRIANT, CA 93626 FRESNO COUNTY:**  
Full Name of Registrant:  
**AIMEE SCRIVNER,** 27801 SKY HARBOUR RD FRESNO CA 93626.  
Registrant has not yet commenced to transact business under the Fictitious Business Name listed above.  
This business conducted by: **an individual.**  
**AIMEE SCRIVNER, OWNER.**  
This statement filed with the Fresno County Clerk on: **02/17/2022.**  
(Seal)  
**JAMES A. KUS, COUNTY CLERK.**  
By: THANG YANG, DEPUTY.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/25/2022, 03/04/2022, 03/11/2022, 03/18/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000963**  
The following person(s) is (are) conducting business as  
**CAPILLA TRANSPORT** at **1775 MITCHELL ST, SELMA, CA 93662 FRESNO PHONE (310) 259-6171:**  
Full Name of Registrant:  
**AGUSTIN HERNANDEZ,** 1775 MITCHELL ST SELMA CA 93662.  
Registrant has not yet commenced to transact business under the Fictitious Business Name listed above.  
This business conducted by: **an individual.**  
**AGUSTIN HERNANDEZ, OWNER.**  
This statement filed with the Fresno County Clerk on: **02/18/2022**  
(Seal)  
**JAMES A. KUS, COUNTY CLERK.**  
By: CIERRA LOERA, DEPUTY.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/25/2022, 03/04/2022, 03/11/2022, 03/18/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000895**  
The following person(s) is (are) conducting business as  
**California Construction Management and Engineering** at **2470 W. San Bruno**

**Ave., Fresno, CA 93711 Fresno County:**  
Full Name of Registrant:  
**CCME, Inc.,** 2470 W. San Bruno Ave. Fresno, CA 93711  
Registrant has not yet commenced to transact business under the Fictitious Business Name listed above.  
This business conducted by: **a corporation**  
Articles of Incorporation Number: C4842784  
Bryan Kroeger, President  
This statement filed with the Fresno County Clerk on: **02/15/2022**  
(Seal)  
**JAMES A. KUS, County Clerk.**  
By: JESSICA MUNOZ, Deputy.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/25/2022, 03/04/2022, 03/11/2022, 03/18/2022

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. 2202210000520**  
The following person(s) is (are) conducting business as  
**NC FARMING** at **4513 E. DINUBA AVE, FOWLER, CA 93625 FRESNO COUNTY:**  
Mailing Address:  
P.O. BOX 1049, SELMA, CA 93662;  
Full Name of Registrant:  
**DEEPINDER SINGH NAGRA,** 4513 E DINUBA AVE FOWLER CA 93625  
**SUKHWANT SINGH,** 5433 S CLOVIS AVE FRESNO CA 93725.  
Registrant commenced to transact business under the Fictitious Business Name listed above on: **01/28/2022.**  
This business conducted by: **a general partnership.**  
**DEEPINDER NAGRA, GENERAL PARTNER.**  
This statement filed with the Fresno County Clerk on: **01/28/2022.**  
(Seal)  
**JAMES A. KUS, COUNTY CLERK.**  
By: JESSICA MUNOZ, DEPUTY.  
“NOTICE - THIS FICTITIOUS NAME STATEMENT EXPIRES FIVE YEARS FROM THE DATE IT WAS FILED IN THE OFFICE OF THE COUNTY CLERK. A NEW FICTITIOUS BUSINESS NAME STATEMENT MUST BE FILED BEFORE THAT TIME.”  
02/25/2022, 03/04/2022, 03/11/2022, 03/18/2022

MISC.

(1)  
**PUBLIC NOTICE**  
**CITY OF FRESNO REQUEST FOR QUALIFICATION (RFQ)**  
THE CITY OF FRESNO IS INVITING CONSULTANTS TO SUBMIT A STATEMENT OF QUALIFICATIONS TO PROVIDE ENGINEERING SERVICES FOR DESIGN OF A MATERIALS STORAGE BUILDING AT THE FRESNO-CLOVIS REGIONAL WASTEWATER RECLAMATION FACILITY(RWRF)  
Bid File No 10103  
The City of Fresno, Department of Public Utilities (City) is seeking qualified engineering firms to provide engineering services to prepare plans and specifications for the Materials Storage Building at the Fresno-Clovis Regional Wastewater Reclamation Facility(RWRF). Efforts will include design services related to the building of two heavy equipment canopy buildings, retrofit of an existing canopy building, existing Warehouse improvement to properly store used/recovered parts currently spread across multiple locations at the facility, paint storage room air quality and hazard evaluation and construction of a concrete pad for E-Waste and Waste Oil vault containment. Qualified firms are invited to submit a Statement of Qualifications (SOQ) for professional consultant services for design and submittal of plans and specifications. The firm shall also acquire all related permits, complete any environmental assessment requirements, and provide engineering support during bidding and construction. Qualified firms interested in submitting a SOQ may download the RFQ package by visiting the City’s Planet Bids website at [www.fresno.gov/finance/](http://www.fresno.gov/finance/) under the “Bid Opportunities” subsection on the right side of the screen. Questions can be emailed to Samuel Nadores at Samuel.Nadores@fresno.gov.  
For those firms interested in submitting a Proposal, a **mandatory site walk** is

MISCELLANEOUS

Continued | From 21

scheduled for 10:00 AM at 5607 W Jensen Avenue, Fresno, CA, 93706 on **March 17, 2022**.  
SOQs are due no later than 4:00 p.m. (PST) on Tuesday, **April 5, 2022**, to 2101 G Street, Building A, Fresno, CA 93706. The City reserves the right to reject any and all submissions.  
No consideration will be given to submissions received after the above time and date.  
03/04/2022

(1)  
**NOTICE TO CREDITORS OF BULK SALE AND OF INTENTION TO TRANSFER ALCOHOLIC BEVERAGE LICENSE**  
(U.C.C. 6101 et seq. and B & P 24073 et seq.)  
Escrow No. FTKE-3012200246  
Notice is hereby given that a bulk sale of assets and a transfer of alcoholic beverage license is about to be made. The names and addresses of the Seller/Licensee are:  
Altam, Inc., 3878 E. McKenzie Ave, Fresno, CA 93702  
The business is known as: McKenzie Ave Market  
The name(s) and address of the Buyer/Transferee are:  
Ali Hussin Gassam, 3878 E. McKenzie Ave, Fresno, CA 93702  
As listed by the Seller/Licensee, all other business names and addresses used by the Seller/Licensee within three years before the date such list was sent or delivered to the Buyer/Transferee are: none  
The assets to be sold are described in general as: All stock in Trade, Fixtures and Equipment and are located at: 3878 E. McKenzie Ave, Fresno, CA 93702  
The kind of license to be transferred is: 20-Off-Sale Beer and Wine now issued for the premises located at: 3878 E. McKenzie Ave Fresno, CA 93702  
The anticipated date of the sale/transfer is Upon Approval from the Department of Alcoholic Beverage Control at the office of Tigor Title Company, 10000 Stockdale Hwy, Suite 101, Bakersfield, CA 93311.  
The amount of the purchase price or consideration in connection with the transfer of the license and business, including the estimated inventory, is the sum of Seventy-Five Thousand And No/100 Dollars (\$75,000.00), which consists of the following:  
Description Amount  
Check \$75,000.00  
It has been agreed between the Seller/Licensee and the intended Buyer/Transferee, as required by Sec. 24073 of the Business and Professions Code, that the consideration for the transfer of the business and license is to be paid only after the transfer has been approved by the Department of Alcoholic Beverage Control.  
IN WITNESS WHEREOF, the undersigned have executed this document on the date(s) set forth below.  
/s/ Ali Hussin-Gassam  
Date: 2/14/22  
Altam, Inc.  
By: /s/ Wahid Abdulwahabali, Altam, President  
Date: 2/14/22  
3/4/22  
CNS-3560766#  
FRESNO BUSINESS JOURNAL  
03/04/2022

(1)  
**NOTICE TO CREDITORS OF BULK SALE**  
(Secs. 6104, 6105 U.C.C.)  
Escrow No. FTKE-3012200248  
Notice is hereby given to creditors of the within named seller that a bulk sale is about to be made of the assets described below. The names and business addresses of the seller are:  
James Schulte, LLC, 2716 S. Cherry Ave, Fresno, CA 93706  
The location in California of the chief executive office of the seller is: same as above  
As listed by the seller, all other business names and addresses used by the seller within three years before the date such list was sent or delivered to the buyer are: none  
The names and business addresses of the buyer are:  
Derrin Gibbs, 6093 E. Lowe Ave, Fresno, CA 93727  
The assets to be sold are described in general as: All stock in trade, fixtures and equipment and are located at: 2716 S. Cherry Ave Fresno, CA 93706  
The business name used by the seller at that location is: All Tool Service & Supply.  
The anticipated date of the bulk sale is March 22, 2022 at the office of Tigor Title Company, 10000 Stockdale Hwy, Suite

101, Bakersfield, CA 93311.  
This bulk sale is subject to California Uniform Commercial Code Section 6106.2.  
If so subject, the name and address of the person with whom claims may be filed is Julia Factor, Tigor Title Company, 10000 Stockdale Hwy, Suite 101, Bakersfield, CA 93311, and the last date for filing claims shall be March 21, 2022, which is the business day before the sale date specified above.  
IN WITNESS WHEREOF, the undersigned have executed this document on the date(s) set forth below.  
Dated: 2/11/22  
S/ Derrin Gibbs, Buyer  
3/4/22  
CNS-3560767#  
FRESNO BUSINESS JOURNAL  
03/04/2022

(1)  
**PUBLIC NOTICE**  
**CITY OF FRESNO REQUEST FOR QUALIFICATIONS (RFQ)**  
THE CITY OF FRESNO IS INVITING CONSULTANTS TO SUBMIT “STATEMENTS OF QUALIFICATIONS” FOR ENGINEERING SERVICES FOR THE MIDTOWN TRAIL SEGMENT 1B PROJECT AT THE FOLLOWING LOCATION: SHIELDS AVENUE, MANCHESTER CENTER ENTRANCE TO FRESNO STREET  
BF# 10101  
The City of Fresno (City) is requesting SOQs for professional Engineering consultant services to prepare construction plans, specifications and construction documents for the Midtown Trail Segment 1B Project.  
**The proposed project consists of design, bidding, and construction support services for the Midtown Trail Segment 1B project. The limits of this segment are from the Manchester Center entrance to Fresno Street, along the south side of Shields Avenue. This segment will consist of Class I multi-purpose trail per the City’s Standards, including landscaping, irrigation, lighting, and other trail amenities. A portion of this segment will be within Caltrans right-a-way and FID. The project will require on-ramp and off-ramp realignments at the State Route 41/Shields Interchange, and possible south abutment modifications to accommodate the proposed trail within Caltrans/FID/City right-of-way. Segment 1B design will require coordination with Segment 1A, Blackstone Avenue to Manchester Center Entrance, and Segment 2 improvements, currently in construction. Segment 1A is currently 100% designed and approved plans are anticipated by March 18, 2022. Due to the federal funding requirements for Segment 1A, the entire project including Segment 1B, will need to follow federal guidelines.**  
**Qualified firms interested in receiving the entire SOQ package may download the SOQ package by visiting [www.fresno.gov](http://www.fresno.gov), select Departments, Finance, and Bid Opportunities. For questions, contact Jesus Avitia via email at [jesus.avitia@fresno.gov](mailto:jesus.avitia@fresno.gov). SOQ’s are due no later than 05:00 PM (PDT) Monday, April 04, 2022, to 2600 Fresno Street, 4th Floor, Room 4016, Fresno, CA 93721. The City of Fresno reserves the right to accept or reject any SOQ’s.**  
No consideration will be given to any proposals received after the above time and date.  
03/04/2022

(1)  
**RETRACTION TO NOTICE INVITING BIDS**  
The office of the Purchasing Manager of the City of Fresno announces that the following project originally advertised on February 16, 2022 is canceled but may be advertised again in the future:  
**REBID Jensen Avenue Corridor Intelligent Transportation System (I.T.S.) Adaptive (From Elm to Temperance Avenues)**  
**BID FILE NUMBER: 3856**  
The above project has been canceled and is not currently open for bidding.  
03/04/2022

(1)  
**NOTICE INVITING BIDS**  
Electronic bids will be received at the office of the Purchasing Manager of the City of Fresno for the following:  
**TRANSIT ORIENTED DEVELOPMENT: VAN NESS AVENUE AND OLIVE AVENUE TRANSIT STOP**  
**BID FILE NUMBER: 3835- 12425**  
The scope of work includes construction of a new bus bay and transit stop,

reconstruction of the pavement in the northeast portion of the intersection, thermoplastic striping and markings, a widened sidewalk, ADA curb ramp, storm drain inlet, and a driveway.  
The Construction Allocation for this project is \$196,690  
Bids will be taken on complete work, in accordance with Plans and Specifications on file in the office of the Purchasing Manager, via Planet Bids , phone number (559) 621-1332.  
**Specifications and bid proposal forms for these items can be downloaded at the City’s online website at: <http://www.fresno.gov>.**  
**Doing Business (at the top of the screen), Bid Opportunities**  
**Bids will be submitted electronically via Planet Bids.**  
Bid Proposals must be filed electronically prior to the bid opening at 3 p.m. on Tuesday, April 5, 2022, when the bids will be publicly opened and recorded. Electronically filed is defined as by means of electronic equipment or devices. Join the bid opening meeting at: <https://zoom.us/j/92047244398> or call 1 (669) 900-9128, meeting ID 920 4724 4398.  
The work hereunder constitutes a “public work” as defined in Chapter 1, Part 7, Division 2 of the California Labor Code, and Contractor shall cause the work to be performed as a “public work” in accordance with such Chapter of the California Labor Code. The Council of the City of Fresno has adopted Resolution No. 82-297 ascertaining the general prevailing rate of per diem wages and per diem wages for holidays and overtime in the Fresno area for each craft, classification, or type of worker needed in the execution of contracts for the City. A copy of the resolution is on file at the Office of the City Clerk. Actual wage schedules are available at Construction Management Office, 1721 Van Ness Avenue, Fresno, California 93721, (559) 621-5600.  
Contractors and Subcontractors must meet any and all requirements of Labor Code sections 1771.1 and 1771.5 prior to submitting bids.  
All proposals must be made on the Bid Proposal Form provided by the Purchasing Manager. A Bid Deposit, which can be provided separately, in the amount of **TEN PERCENT (10%) of the Total Net Bid Amount** (or, in bids with Add Alternates, the highest possible combination of the Base Bid plus Add Alternates) in the form of a certified or cashier’s check, an irrevocable letter of credit, or a certificate of deposit or a bidder’s bond executed by a corporate surety, admitted by the California Insurance Commissioner to do business in California, payable and acceptable to the City of Fresno; or the Bidder shall have registered with the Purchasing Manager of the City an annual bid bond sufficient to provide coverage in such amount. All Bid Deposits will be held until a Contract has been executed with the successful Bidder or all bids have been rejected. Copies of Bid Deposits may be submitted electronically, with the exception of a certified or cashier’s check, which must be brought to the Purchasing Manager’s office and labeled accordingly with bid number prior to the bid opening.  
The City of Fresno hereby notifies all Bidders that no person shall be excluded from participation in, denied any benefits of, or otherwise discriminated against in connection with the award and performance of any contract on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, marital status, sex, age, sexual orientation, ethnicity, status as a disabled veteran or veteran of the Vietnam era or on any other basis prohibited by law.  
A pre-bid conference will be held at 10:00 a.m., on Wednesday, March 16, 2022. Join the meeting by going to <https://zoom.us/j/6121661250>  
Meeting ID: 612 166 1250  
You may also join by phone: 1 (669) 900-9128  
Prospective Bidders are encouraged to attend since City Staff will be present to answer any questions regarding the Specifications, and there may be an inspection tour of the job site(s).  
Services of an interpreter and additional accommodations can be made available. Requests for accommodations should be made at least five working days but no later than 48 hours prior to the scheduled meeting/event. Please contact the Procurement Specialist on the cover at 559-621-1332 or through the Questions and Answers field on Planet Bids.  
In accordance with provisions of section 22300 of the California Public Contract Code, Contractor may substitute securities for any monies withheld by City to ensure performance under the Contract.  
A 100 percent Payment Bond and 100 percent Performance Bond for all public works contracts must be filed with

the Contract Documents and approved by the City before the Contractor enters upon performance of the Work.  
Bidders are advised that, as required by the Fresno Municipal Code, the City has established a National Targeted Worker mandatory participation level.  
Bidders are advised that as required by the Fresno Municipal Code, the City of Fresno is implementing new National Targeted Worker requirements for public work of improvement contracts over \$200,000. The mandatory participation level for National Targeted Workers is 15%.  
No bid will be considered for award unless the Bidder at the time of bid opening, is licensed with a valid Class “A”, Class “C-8” or Class “C-12” Contractor’s License issued by the State of California.  
The City reserves the right to reject any and all bids.  
03/04/2022

(1)  
**Notice of Public Lien Sale**  
Notice is hereby given pursuant to Section 21701.1-21716 of the California Self Service Storage Facility Act that Storage King USA, 5090 N Weber Ave., Fresno, CA 93722 will sell to satisfy a lien at public auction on March 21, 2022 at 9:15 am for the storage customers listed below, personal property including tools and/or other household items. The sale will take place on the website, [www.StorageTreasures.com](http://www.StorageTreasures.com) on behalf of the facility’s management. Units will be available for viewing online prior to the sale. Contents will be sold for cash only to the highest bidder. A 10 - 15% buyer’s premium will be charged and possibly a cleaning deposit per unit. All Sales are final. Seller reserves the right to withdraw the property at any time before the sale or to refuse any bids.  
Destinee Cabrera  
Kristy Day  
Patti L Baynes  
Cecelia I Castaneda  
Christopher Saldade  
03/04/2022, 03/11/2022

(1)  
**REQUEST FOR BIDS**  
In general, the Work for the Mendota Jr High SRTS project consists of the installation of overhead flashing beacons, signage, and demolition and reconstruction of minor concrete improvements at the intersection of 9th Street and Belmont Avenue, all within the City of Mendota.  
1. Sealed bids will be received by the City of Mendota prior to 2:00:00 p.m. (local time) on Thursday, April 7, 2022 at City of Mendota located at 643 Quince Street, Mendota, CA 93640, and following said deadline all bids will be publicly opened and read. Bids shall be submitted in a sealed envelope with the name of the bidder, the name of the project and the statement **“Do Not Open Until the Time of Bid Opening.”** Bids received after said deadline will be returned unopened to the bidder.  
2. No pre-bid meeting or project site tour will be held for this project. Contractors shall personally examine the project site prior to bidding.  
3. Bidding Documents may be obtained from Provost & Pritchard Consulting Group at no charge. Interested parties must contact Melissa Santillanez at (559) 449-2700 or [msantillanez@ppeng.com](mailto:msantillanez@ppeng.com) to register as a plan holder and receive the documents and any addenda and communications relative to this request for bids. Hard copies of the bid documents will not be made available.  
4. Questions regarding this request for bids shall be submitted in writing via email to Melissa Santillanez at [msantillanez@ppeng.com](mailto:msantillanez@ppeng.com) prior to noon on Friday, April 1, 2022.  
5. Prevailing Wage Rates: Pursuant to Section 1770, California Labor Code, the successful Bidder shall pay not less than the prevailing rate of per diem wages as determined by the Director of California Department of Industrial Relations. A copy of such prevailing rate is on file at the offices of the City of Mendota, which will be made available for examination during business hours to any party on request: Prevailing wage rate information is also available on the internet at the following website address: <http://www.dir.ca.gov/dlsr/PWD>.  
6. This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations. No contractor or subcontractor may be awarded a contract for public work on a public works project (awarded on or after April 1, 2015) unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5.  
7. Bidders shall furnish a Bid Security with their Bidder’s Proposal in the amount of 10% of the base bid amount.  
8. OWNER reserves the right after opening

Bids to reject any or all Bids, to waive any informality or non-responsiveness in a Bid, or to make award to the lowest responsive, responsible Bidder and reject all other Bids, as it may best serve the interest of the OWNER.  
9. **Contractor’s License Classification:**  
In accordance with the provisions of California Public Contract Code, Section 3300, City of Mendota has determined that bidder shall possess a valid **Class A Contractor’s License** issued by the State of California at the time of Bid opening and for the duration of the contract. The General Contractor or the General Contractor’s Subcontractors performing the associated work are required to possess appropriate Contractor’s License(s). Failure to possess the specified licenses shall render the Bid as non-responsive and shall act as a bar to award of the contract to any bidder not possessing said license at the time of Bid opening. The Contractors’ State License Board may be contacted at 9821 Business Park, Sacramento, CA 95827; PO Box 26000, Sacramento, CA 95826; (800) 321-2752.  
03/04/2022, 03/11/2022

**NOTICE TO BIDDERS**  
Notice is hereby given that the State Center Community College District will receive sealed bids for the purchase of the following:  
**Bid No. 2122-15: PURCHASE OF ACCUPRESS 71308-130 8’ PRESS BRAKE, SOFTWARE, AND RELATED EQUIPMENT, FRESNO CITY COLLEGE.**  
Bids must be sealed and filed in the Purchasing Department located in the State Center Community College District Office at 1171 Fulton St, Fresno, CA, 93721, on or before 10:00 A.M. on March 7, 2022. Alternatively, bids may be sent via email to [caleb.brooks@sccd.edu](mailto:caleb.brooks@sccd.edu) within the time frame noted.  
Specifications and bid documents may be obtained in the Purchasing Department at the address indicated above. If further information is needed, contact Caleb Brooks, Buyer, telephone: 559-243-7244 or via email.  
The State Center Community College District reserves the right to reject any and all bids, waive any informality in the bidding process, and consider quality and convenience as well as price in the awarding of this bid.  
Cheryl Sullivan, Vice Chancellor Finance & Administration in the name of: Board of Trustees  
STATE CENTER COMMUNITY COLLEGE DISTRICT  
Published: February 25, 2022  
March 4, 2022  
02/25/2022, 03/04/2022

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# Byzantine water laws will leave Californians high and dry



## GUEST VIEW

By Richard Frank and Holly Doremus  
special to CalMatters

It's been said that California is confronting a 21st century water crisis armed with 20th century infrastructure and 19th century laws. That's indisputably true.

California's water rights system was created in the latter half of the 1800s. It has changed surprisingly little since then. In a state that prides itself on environmental innovation, it's alarming that California's calcified water rights system is out of sync with current needs.

That's especially problematic in light of the linked phenomena of climate change and drought. Climate scientists predict that the state's decades-long drought is a harbinger of even worse things to come. As California's population continues to grow, less water will be available to meet urban, agricultural and environmental water needs. The predictable, and already apparent, result? Constant conflict and crisis.

It needn't be this way. Critically important water law reforms are possible.

Over the past year, water law experts convened under the auspices of the Planning and Conservation League Foundation to develop ideas for revising California's antiquated water laws. Earlier this month, the group submitted its recommendations to the California Legislature with the hope that they will be enacted into law.

We identified a number of needed reforms. Here are some of the most pressing:

### Protecting drinking water wells.

California farmers have traditionally increased groundwater pumping during droughts to make up for surface water shortages. But this increased pumping dried 2,000 household wells in the 2012-16 drought. We recommend that groundwater pumpers be required to protect or replace wells, and cover increased energy costs where deeper wells are needed.

### Verifying private water rights.

California's system of surface water rights is based primarily on a "first-in-time-first-in-right" principle, in which "senior" water users who secured their water rights earlier have priority. The problem is that this priority is based primarily on self-reporting and the honor system. The State Water Resources Control Board needs the authority, funding and staff necessary to verify the accuracy of water claims,

some of which date back a century or more.

### Providing the water board with timely response authority.

Current law often prevents the State Water Board from taking timely action to protect the environment and senior water users due to outdated and undue procedural requirements. We recommend that the water board be given express authority to act quickly to enforce state water laws against those who seek to violate or circumvent them.

### Requiring real-time water reporting.

Under current law, water users report their water diversions annually, for the previous year. California should require real-time reporting, and use computer and satellite technology (as a number of other states already do) to track diversions. Doing so would allow state water regulators to make timely water allocation decisions.

### Safeguarding the Delta.

The Sacramento-San Joaquin Delta, heart of California's water delivery system and the West Coast's largest estuary, is crashing. To protect its future, the state must update and implement its 25-year-old plan to ensure enough freshwater is flowing through the Delta to sustain fish, wildlife and communities.

### Accounting for climate change in water planning.

We recommend that decisions on new water projects and water allocations explicitly consider the effects of climate change upon California's water system, using the best available current scientific information.

It's long overdue that California's water rights system be brought – kicking and screaming, if necessary – into the 21st century. Our recommendations attempt to provide a clear road map for the Legislature and other state policymakers to do just that, and we are pleased to see lawmakers pursuing needed reforms through Assembly Bill 2108, introduced by Assemblymember Robert Rivas, a Democrat from Salinas; Assembly Bill 2639, introduced by Assemblymember Bill Quirk, a Democrat from Hayward; and Senate Bill 1205, introduced by Sen. Ben Allen, a Democrat from Redondo Beach.

There's not a moment to lose or a drop of water to waste.

*Richard Frank is a professor of environmental practice, who teaches water law at the University of California, Davis, School of Law. Holly Doremus is a professor of environmental regulation, who teaches water law at the University of California, Berkeley, School of Law. This piece was originally published at calmatters.org.*

## New wealth tax introduced just ahead of deadline



Just ahead of the Feb. 18 deadline for introducing bills in the 2021-22 legislative session, Assemblymember Alex Lee reintroduced his "wealth tax" proposal in the form of AB 2289. The tax would apply to – but would not be limited to – art and collectibles, real property, pension funds, financial assets held offshore, farm assets, mutual funds, index funds and stocks.

"Last year's version of the wealth tax led many Californians to rethink living in California, just by virtue of being introduced," CalTax President Robert Gutierrez said. "In the last year, these taxpayers sought out legal advice, hired tax experts who specialize in residency issues, and seriously reconsidered their future in California. The new-and-not-improved proposal will prompt more wealthy Californians to pack their bags and move – a bad idea considering they represent a major portion of our tax base."

The top 5% of earners in California account for roughly two-thirds of the total personal income tax revenue received by the state, and are largely responsible for the record revenue surplus collected by the state.

"If high earners leave – and they will, to avoid the tax hike as well as the headache of having to annually appraise everything they own, anywhere in the world – the taxpayers left in California will be asked to pay more," Gutierrez said.

CalTax opposes AB 2289 and will continue leading a large coalition against the tax.

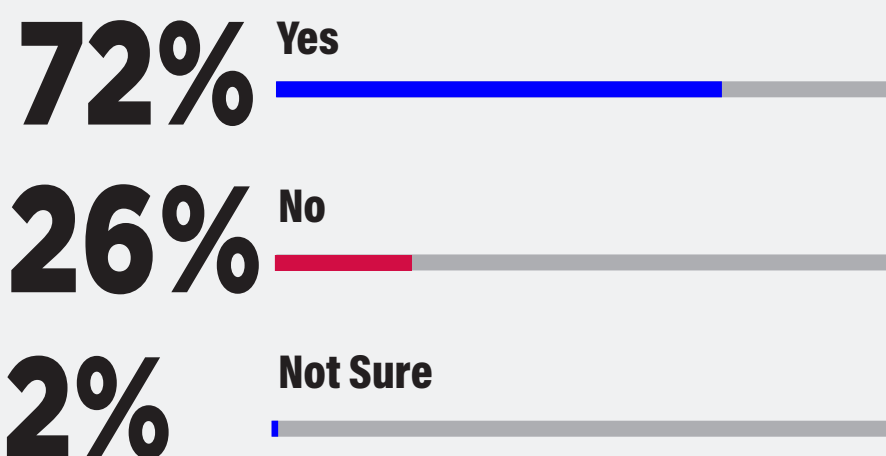
Last year's version, AB 310, was assigned to the Assembly Revenue and Taxation Committee and died there without ever coming up for a vote. Under legislative rules, AB 2289 cannot be heard in a committee for at least 30 days.

*Founded in 1926, the California Taxpayers Association is the state's largest and oldest organization representing taxpayers. Established as a nonpartisan, non-profit research and advocacy association, CalTax has a dual mission to guard against unnecessary taxation and to promote government efficiency.*

## WEB POLL

## Should the indoor mask mandate for schools be lifted in California?

As a majority (72%) of respondents to this week's web poll support, Gov. Gavin Newsom has lifted the mandate for masks inside California schools after March 11. Each county public health official has been given the leeway to alter those plans in the event of high Covid-19 transmission. Only 26% of respondents to this week's web poll think the mandate should remain. Two percent were unsure. Two hundred forty-five votes were cast.





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Each week, The Business Journal takes an in-depth look at an industry or an issue facing the Valley with its Focus section. We welcome input from the business community. If you would like to be considered as a source for an upcoming focus, please call the editorial department at 559.490.3400 or e-mail: editor@thebusinessjournal.com

- 3/11 Central Valley Law
- 3/18 Education
- 3/25 Health Care
- 4/1 Technology

Upcoming LISTS

Each week, The Business Journal ranks the Valley's hottest growth industries from tourism to health care to mortgage lenders. To be considered for one of our lists, please contact Edward Smith at 559.490.3448 or e-mail: edward@thebusinessjournal.com

- 3/11 Engineering Firms
- 3/18 Minority Owned Business /Emergency Department Encounters
- 3/25 Hospital Net Income/ Career Technical Education
- 4/1 Business Technology Services

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